

# Enabling U.S. Solar Manufacturing Laplace N-Type High-Efficiency Cell Solutions

Speaker:

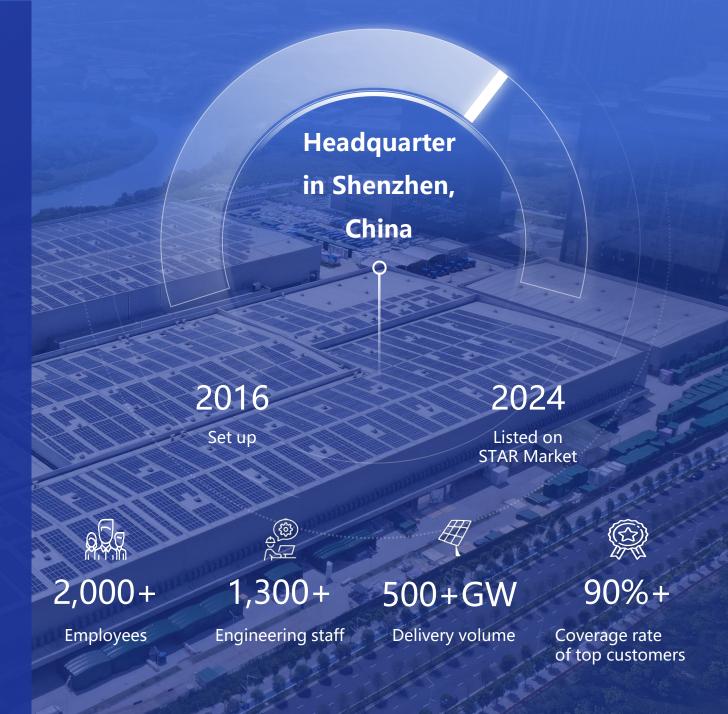
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**General Manager - International Business Unit** 

## WHO IS LAPLACE?

Multiple Breakthroughs in Solar Innovation:

- Pioneer of TOPCon for mass production
- Vanguard of TOPCon+
- Innovator of BackContact (BC) with almost100% market share
- New deposition platform for perovskite-based tandem





## **LAPLACE Experience**

# PROJECT EXPERIENCE



- > >500 GW of TOPCon/P-IBC/N-IBC/PERC equipment delivered (CNY ~ 17 BN, USD ~ 2.4 BN)
- > >20GW outside of China from USA, Southeast Asia, and Turkey
- Biggest project: 30GW
- 800+ people in support: extensive experience in manufacturing of TOPCon & BC technology with cuttingedge performance and IP































## **LAPLACE International**



Turkey

Guangzhou

USA



## Driving U.S. Solar Independence with Laplace

IP (Innovation for TOPCon)

## Market protection

- U.S. demand surge: IRA incentives + FEOC compliance
- > Fast project execution: drives market growth
- Import barriers create opportunities for local manufacturing

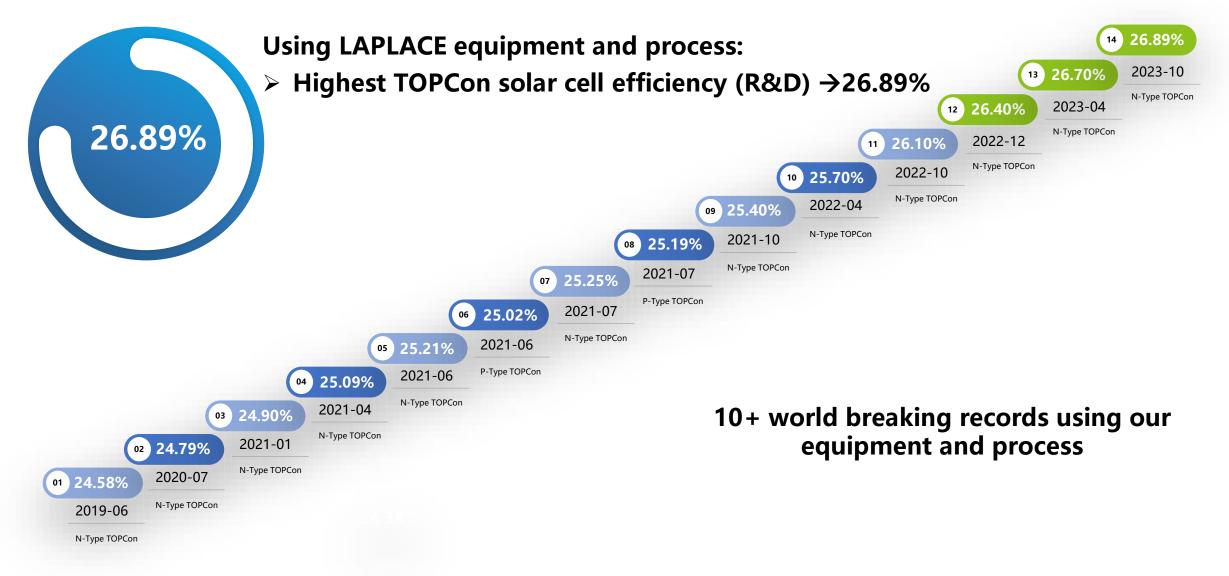
- Robust IP portfolio and FTO (Freedom-to-Operate) analysis
- Customers protected from infringement risks
- Continuous monitoring of patent landscape for added security

## Technology: Leading equipment for TOPCon+ and XBC

- > Proprietary TOPCon+ and XBC process equipment delivering >25.5% efficiency cells
- ➤ Reduced tool count and optimized fab layout for lower CAPEX/OPEX
- > Smart factory: Implementation of AI powered tools including AI factory integration
- > Proven global deployments worldwide including U.S. projects

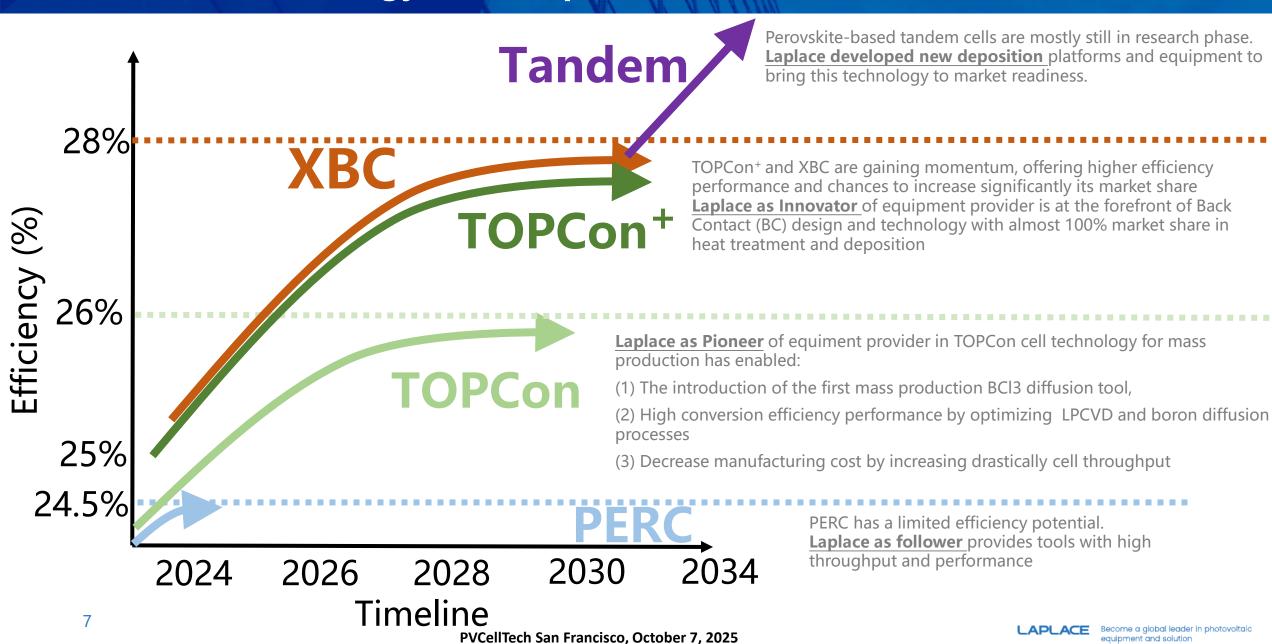


## **Development of Cutting-edge Technology at LAPLACE**





## **LAPLACE Technology Roadmap**





## **LAPLACE** innovations for TOPCon



Million US\$ Cumulative R&D expenditure

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**Quartz tube inside** coating

02

Double-loading (backto-back wafers)

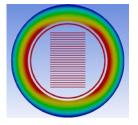
**Pioneering transition** from BBr<sub>3</sub> to BCl<sub>3</sub>

01

- > 70% cost reduction
- Diffusion, Oxidation and **LPCVD**
- Doubled throughput without need of change in process flow
- Highest throughput for LPCVD, much lower CoO in comparison with PECVD

#### **In-House Heating** elements

- Improved thermal uniformity, shorter processing time
- Longer quartz parts lifetime





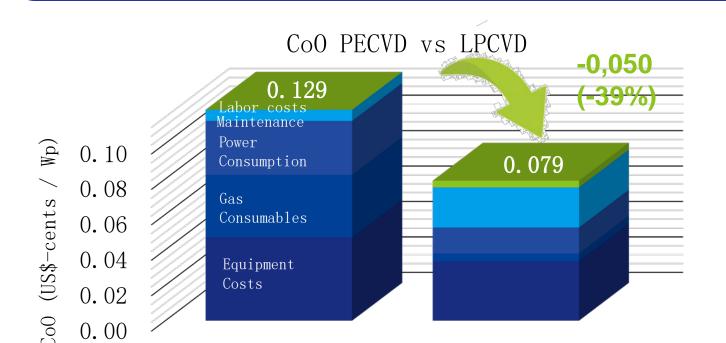
- Pre-coating by nano crystallization technology
- Tube lifetime increase to over 6-9 months





## **LAPLACE LPCVD** route

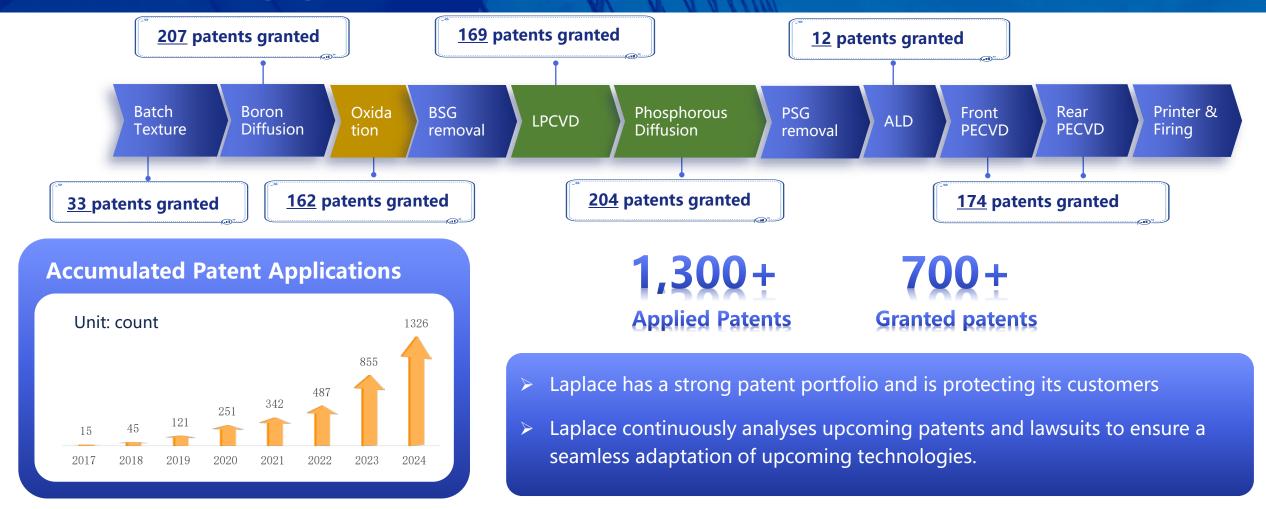
- Laplace has improved the tool efficiency:
  For M10 wafers, besides double loading, GEN 4 Laplace tools have 2400 wafers/tube while GEN 5 has 2880 wafers/tube
- Quartz tube inside coating:
  Pre-coating by nano crystallization technology increased tube lifetime to over 6-9 months



GEN5 tools (double loading) combined with increased tube lifetime have improved significantly the CoO of LPCVD with today a ~40% lower CoO than PECVD.



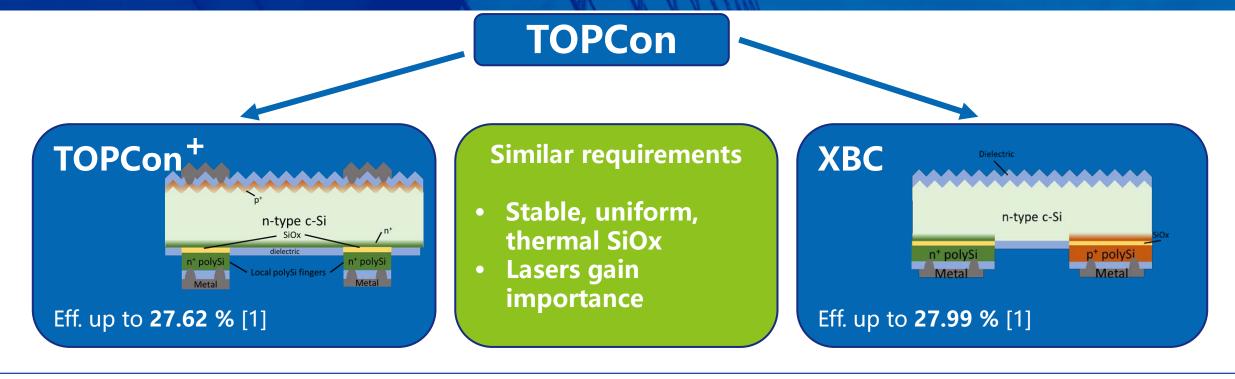
## **LAPLACE Equipment Patent Portfolio**



Laplace proprietary **TOPCon process flow, and LPCVD with ex-situ doping** technology allows customers to manufacture and sell TOPCon products to the USA and Europe



## Why TOPCon+ and BC Technologies are taking over TOPCon

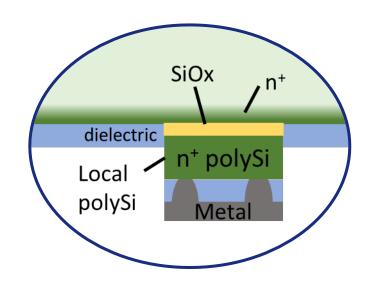


	TOPCon <sup>+</sup>	TOPCon	Back Contact	
Bifaciality:	85 %	80 %	70 %	
Manufacturing Complexity weighted score	7 (moderate)	6 (moderate)	10 (hard)	
Required manpower:	103 %	100 %	120%	



## Why LAPLACE has a leading role for TOPCon + and XBC Technology

Most important demand for all TOPCon plus and XBC cells: Stable, reproducible, uniform, thermal SiOx layer



For localized polySi, either as polySi fingers or XBC design, lasers are the most cost-efficient way for patterning

Laplace developed advanced laser technology for all critical steps in TOPCon plus and XBC manufacturing

Our Turnkey technology is <u>fully compatible</u> for the polySi implementation in TOPCon<sup>+</sup> and XBC cells, with equipment already delivered and operating successfully.



## **AI-Powered Smart Factory Integration**

Laplace is driving the next generation of intelligent PV manufacturing through AI-powered factory integration

=> Allows better product and lower skilled manpower

- □ Al Factory Integration : Unified platform connecting all production equipment, sensors, and data streams.
- ☐ Smart Process Control: Real-time monitoring and adaptive optimization of each process step Wet processes, diffusion, passivation, metallization, and testing.
- □ Predictive Maintenance : Machine learning models anticipate equipment anomalies, reducing unplanned downtime.
- ☐ Yield & Energy Optimization : Continuous data analysis improves conversion efficiency while lowering energy and material consumption.

# AND SOLUTIONS



### Experience:

Pioneers of TOPCon for mass production with

> **500 GW** equipment delivered

#### **Double-loading for LPCVD**

→ Highest throughput in the market: 40% lower CoO compared to PECVD deposition tools

#### **Proprietary coated quartz tube**

→ Double and potentially triple the lifetime of quartz tubes

Leading equipment for TOPCon+ and XBC:

- Laplace toolset is fully compatible for TOPCon+ and XBC integration.
- Strong support for our customers to achieve their goals in successfully achieve mass production
- New equipment:

New laser tools for TOPCon+ and BC, facilitating the process flow with local openings