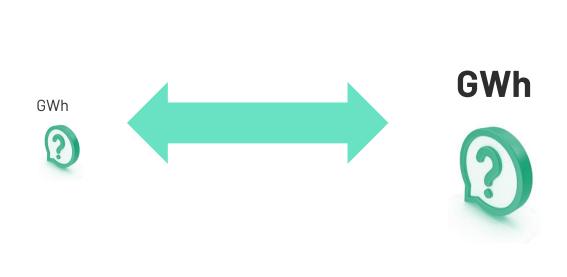




AUSTRALIAN MARKET SIZE

How big will the Australian BESS market be by 2028?



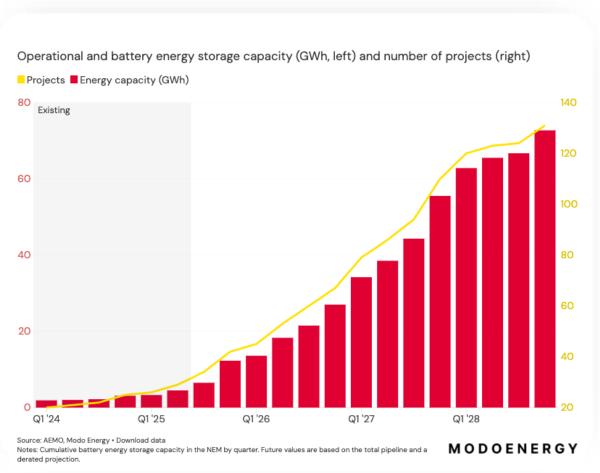




AUSTRALIAN MARKET SIZE

Scale of growth is massive.







AUSTRALIAN MARKET SIZE

Optimising BESS already has hurdles \rightarrow rate of growth increases risks.



CHANGING LANDSCAPE



DELAYS ARE EXPENSIVE



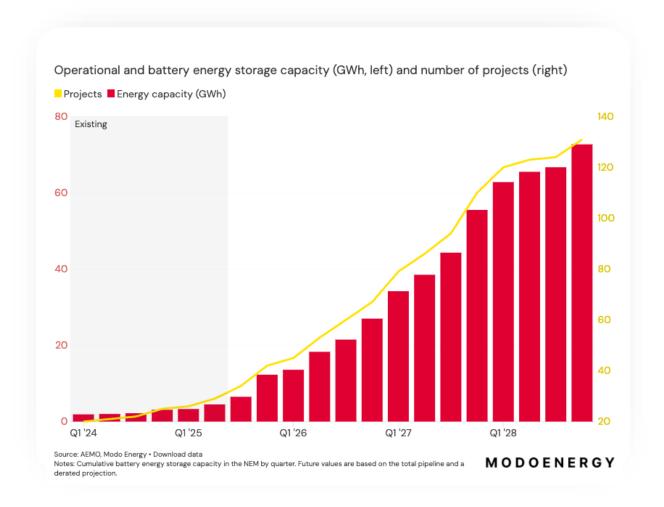
SINGLE OEM-**DEPENDENCE**



REVENUE RISKS



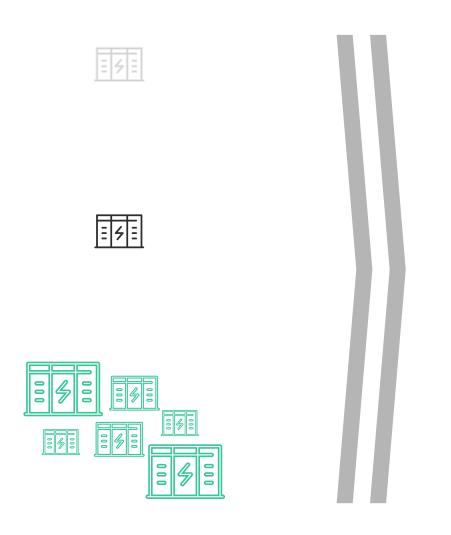
RESOURCE CONSTRAINTS





BESS BUSINESS PAIN POINTS FROM OUR MARKET ENGAGEMENT

BESS lifetime optimisation can vary with experience.





Engineering services: vendor selection, commissioning, augmentation,

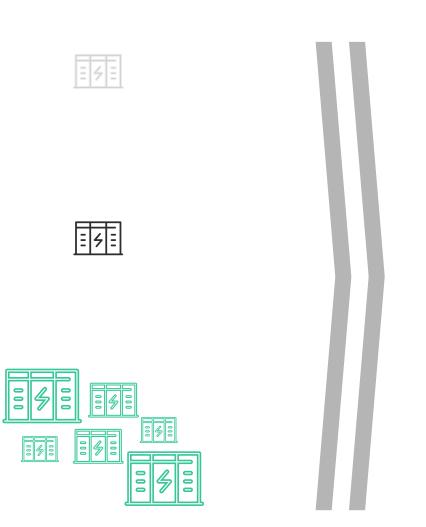


Contracting: LTSA structure, data ownership, warranties



BESS BUSINESS PAIN POINTS FROM OUR MARKET ENGAGEMENT

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Supplier Engagement: Ongoing support, skilled engineers, timely access

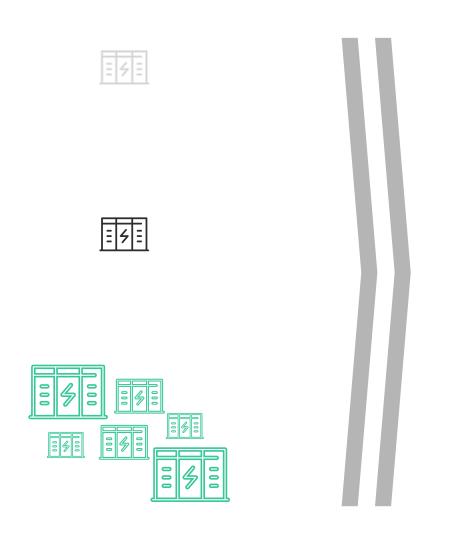


System Health: RoI, TCO, post DLP/warranty, acquisition DD



BESS BUSINESS PAIN POINTS FROM OUR MARKET ENGAGEMENT

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Independent verification: Confidence of OEM data validation, predictive versus reactive issues management,

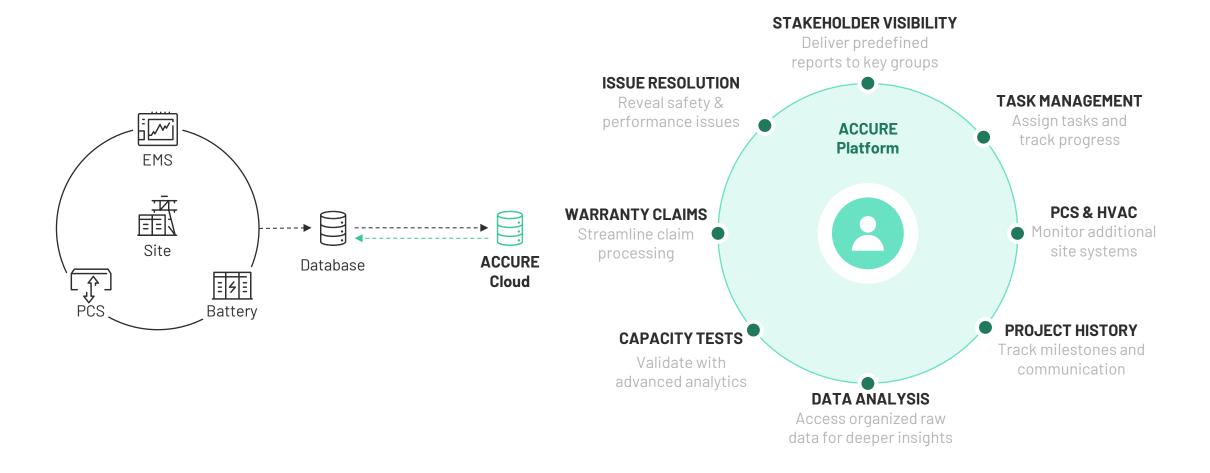


Data integrity: ISO27001, cyber security, AESCEF



ACCURE INTEGRATES DATA-INFORMED INTELLIGENCE INTO YOUR PROCESSES

Data intelligence starts from contracting through to End of Life





How can we overcome BMS/EMS shortcomings?



Capacity anomaly detection reveals faulty cell with thermal runaway risk.

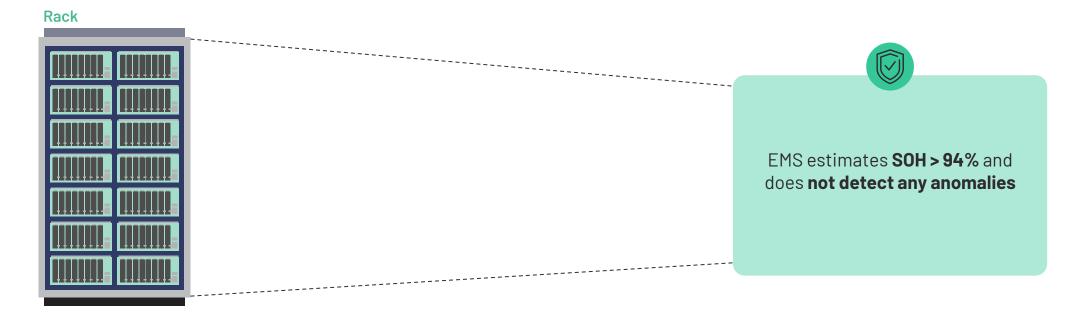
BESS EMS reports safe operating conditions





Capacity anomaly detection reveals faulty cell with thermal runaway risk.

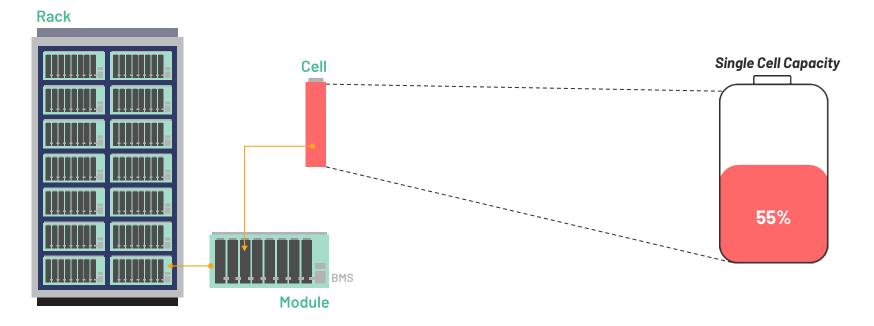
BESS EMS reports safe operating conditions





Capacity anomaly detection reveals faulty cell with thermal runaway risk.

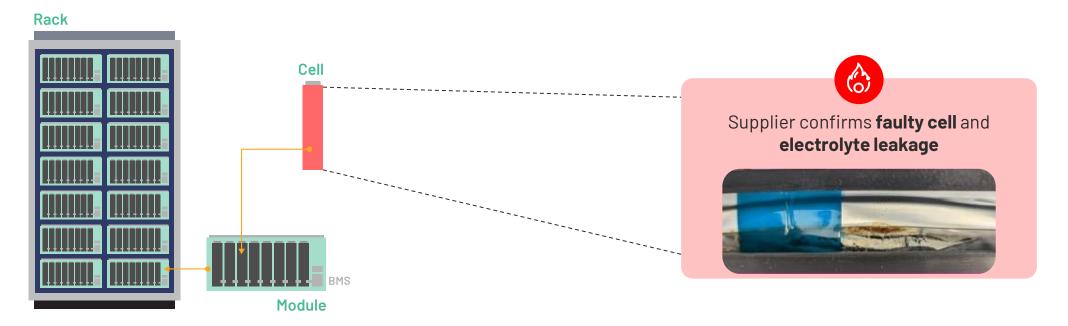
Battery analytics reveals faulty cell





Capacity anomaly detection reveals faulty cell with thermal runaway risk.

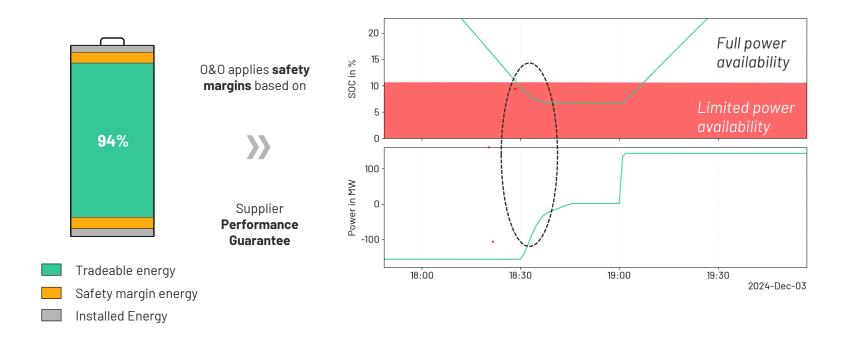
Battery analytics reveals faulty cell





Accurate SOC calculations provide additional revenue opportunities and increased operational reliability.

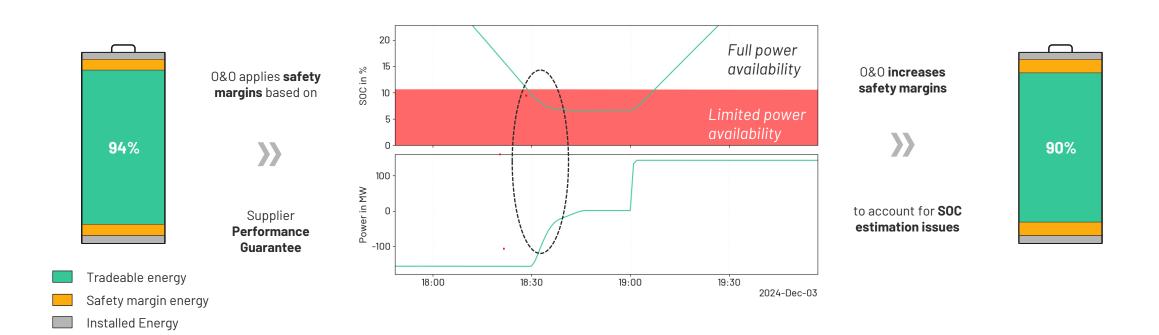
Faulty state estimation leads to premature shut-down and consequent safety margin implementation





Accurate SOC calculations provide additional revenue opportunities and increased operational reliability.

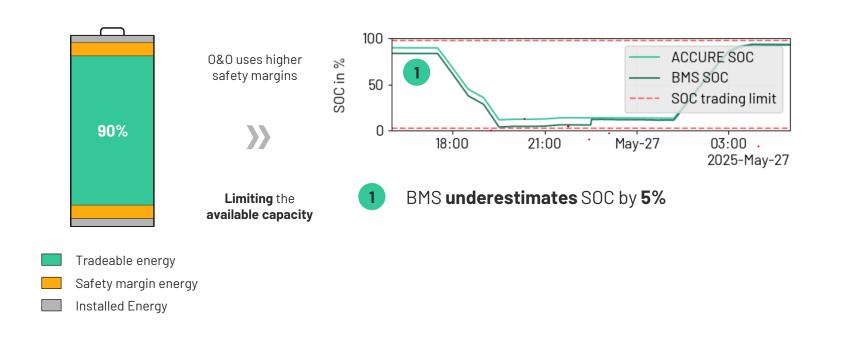
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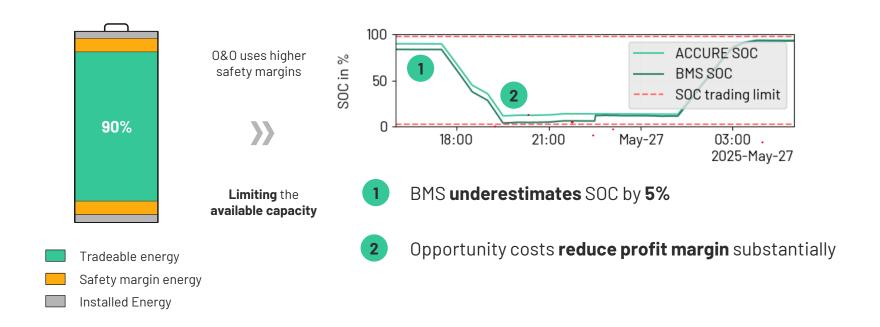
Accurate SOC estimation allows to leverage full available capacity spectrum





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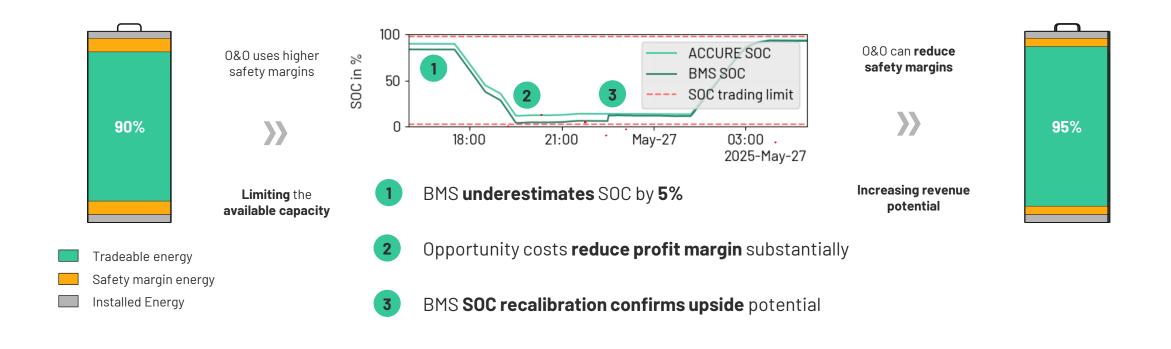
Accurate SOC estimation allows to leverage full available capacity spectrum





Accurate SOC calculations provide additional revenue opportunities and increased operational reliability.

Accurate SOC estimation allows to leverage full available capacity spectrum

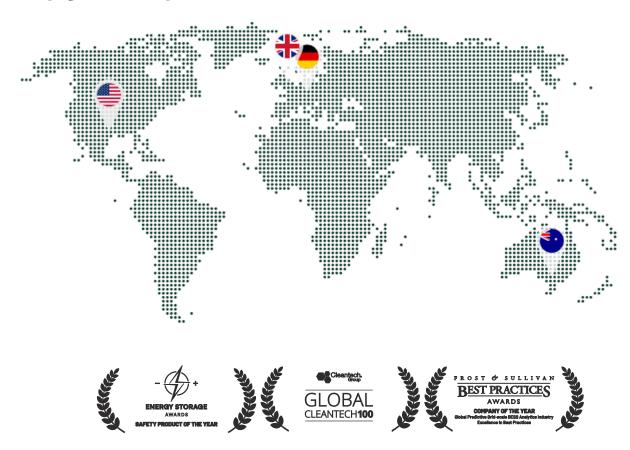




THE GLOBAL LEADER IN BATTERY HEALTH ANALYTICS

We're your partner combining data, software, and deep expertise to **support** you throughout your **battery journey.**

- > 15 GWh of BESS supported
- > 70 BESS sites actively monitored
- > 100 battery types modelled
- > 35 battery experts to lend a hand
- Local team in Australia, backed by global expertise in Europe
 - Contracting & LTSA for local conditions
 - Market responsiveness
 - Technical support in time zone, on-call, or in-person



Takeaways

- 1. Aggressive growth in BESS projects will lead to increased risk for projects and operations
- 2. Level of risk awareness can depend on experience with BESS
- 3. Data intelligence and predictive insights can manage risk and improve your BESS operation

FREE WHITE PAPER

Overcoming SOC Inaccuracies in LFP Batteries





