



All-in-One Battery Optimization: AI-Supported Fully Autonomous Analytics, Trading, and Connectivity

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The Only **All-in-One Platform** Targeting the **Widest Market Coverage** Across Europe



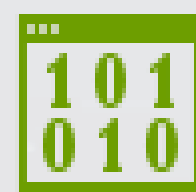
All-in-One Solution

Combines trading and battery optimization under one system



European Presence

Active in all major energy markets



Algo-Trading

The most trader-friendly algo trading suit with the broadest market coverage



Proven Expertise

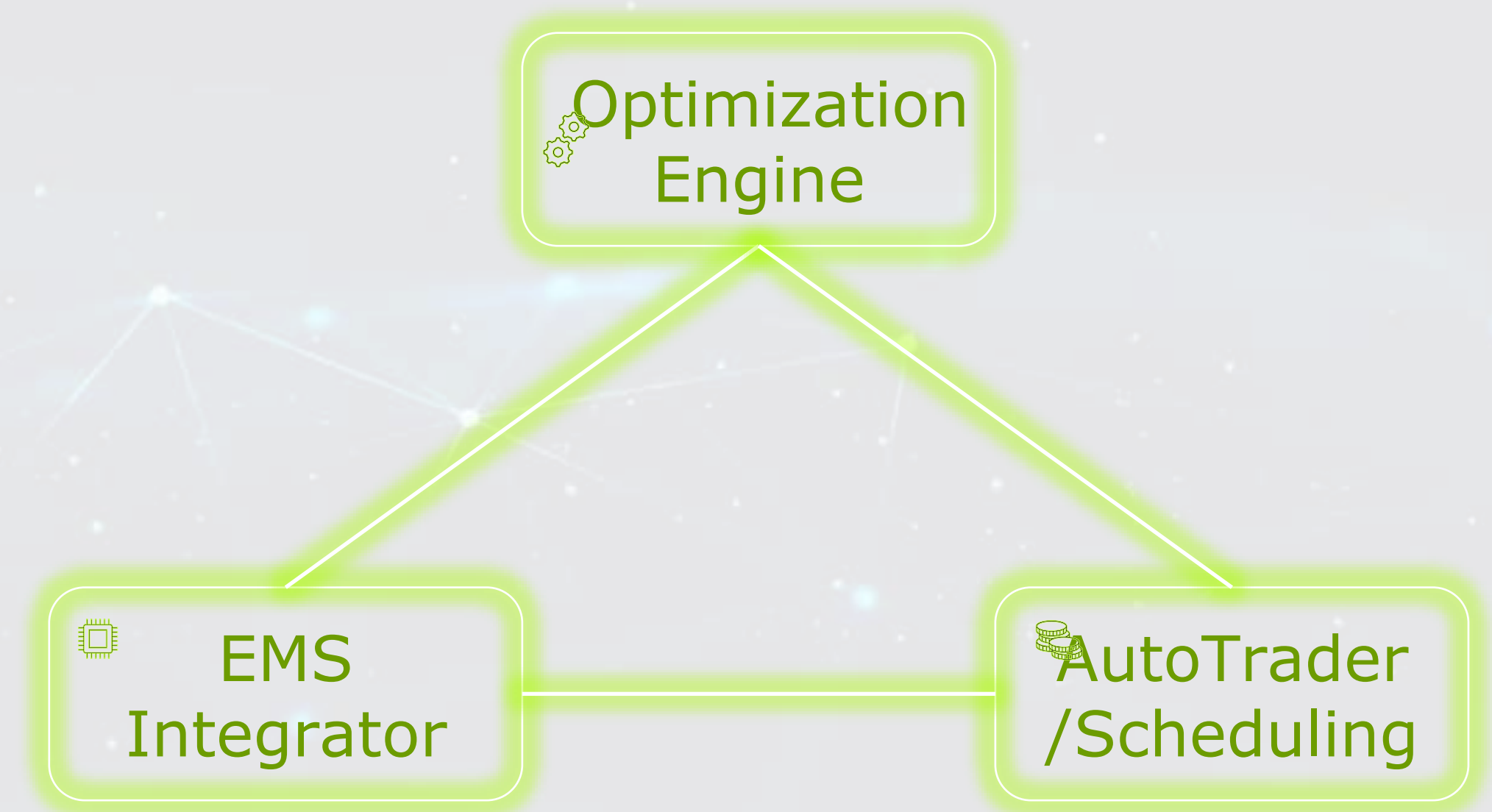
Managed >20 TWh of algo-trades in the last 12 months

We are Not an Optimizer We Empower Optimizers with Cutting-Edge Technology

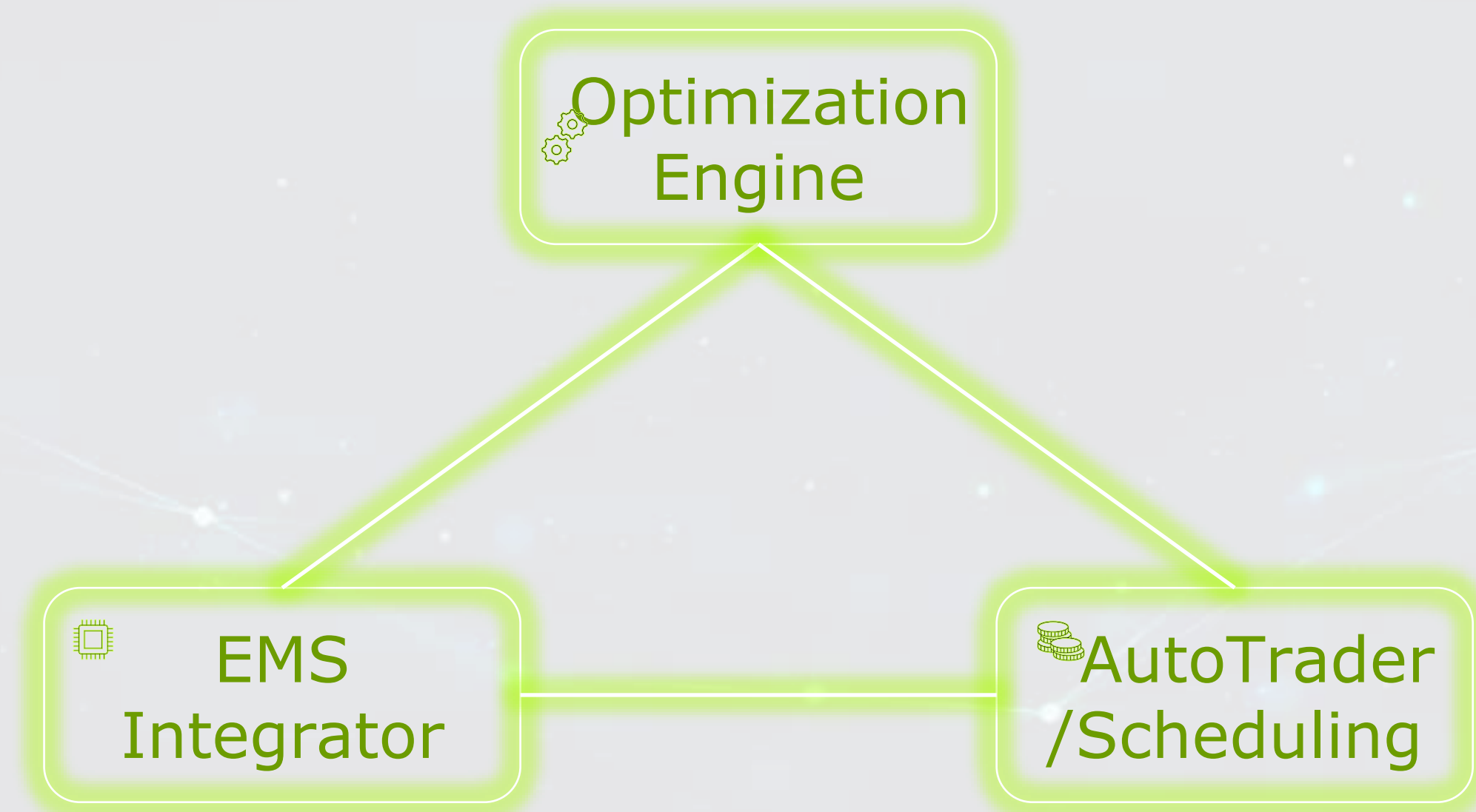
Technologies for

- Optimizers
- Aggregators
- Route-to-market providers

to manage **batteries and short-term trading** effectively



The Daily Operation of Battery Assets Requires **Three** Components to Work in Harmony



So, How does this **harmony** work exactly?

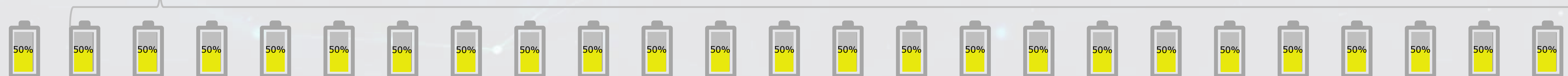
And what are the **key points** to consider?

A simple example : Focus on only intraday trading

10MW, 10MWh Battery



Planned SoC

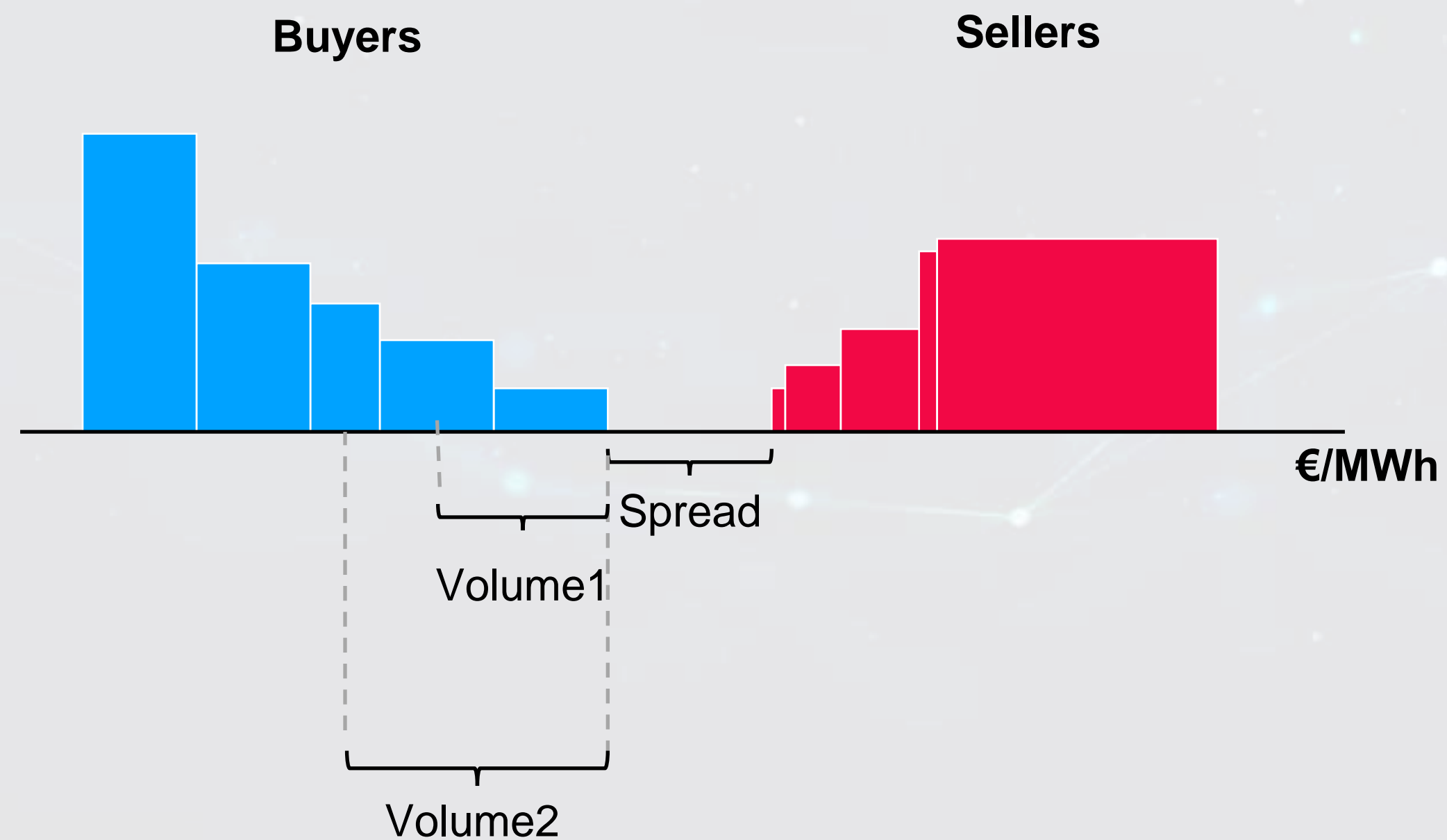


Initial state

in the continuous intraday market,
orderbook changes constantly.

fast optimization is essential
for finding the best buy-sell
combinations for arbitrage

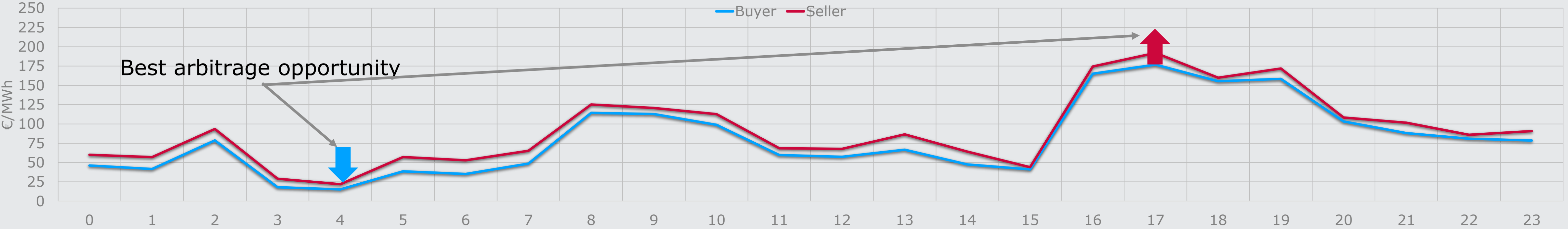
Another complication : Buyer / Seller price depends on orderbook depth



Price for Volume 1 > Price for Volume 2

A simple example : Focus on only intraday trading , Arbitrage

10MW, 10MWh Battery



SoC Plan																							
Buy					4MWh 22€																		
Sell																	4MWh 177€						
Energy Output*					-4 MWh												+4 MWh						
New SoC Plan																							

Margin
155€/MWh x 4MWh = 620€

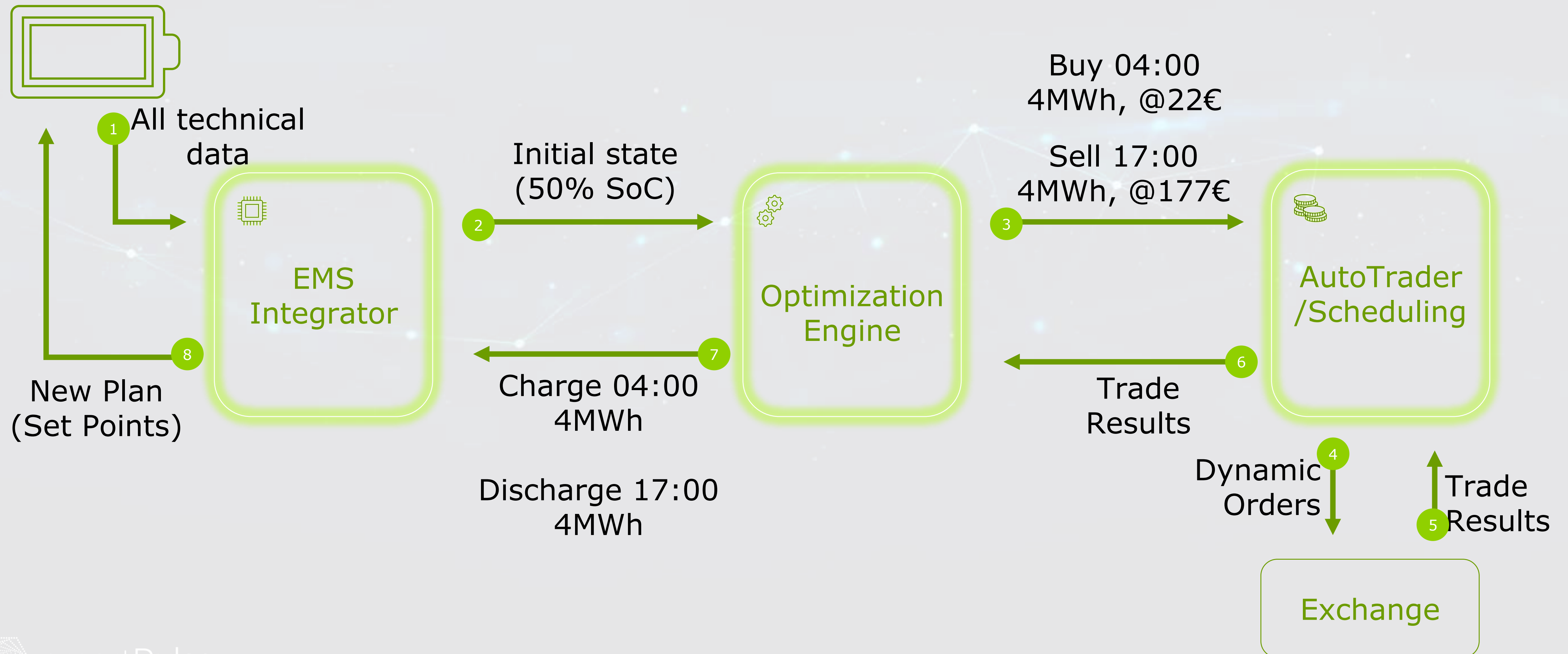
Discharged Energy
4MWh

Margin per unit of Discharged Energy
155€/MWh

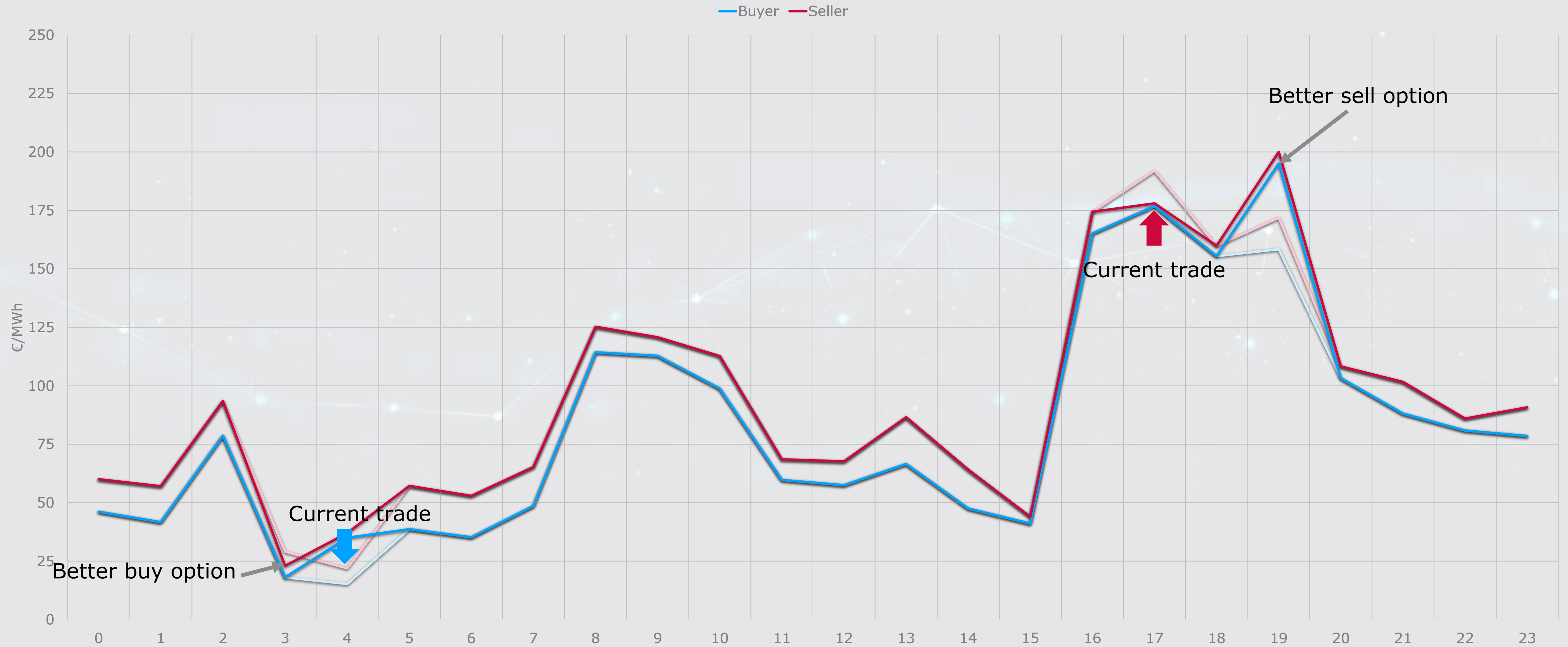
* : Efficiency is considered 100% for sake of simplicity

In the background : Optimization Cycle

The operation requires the EMS integrator, optimization engine, and algo-trader to function in perfect synchronization. This collaborative process is what we call an **optimization cycle**.

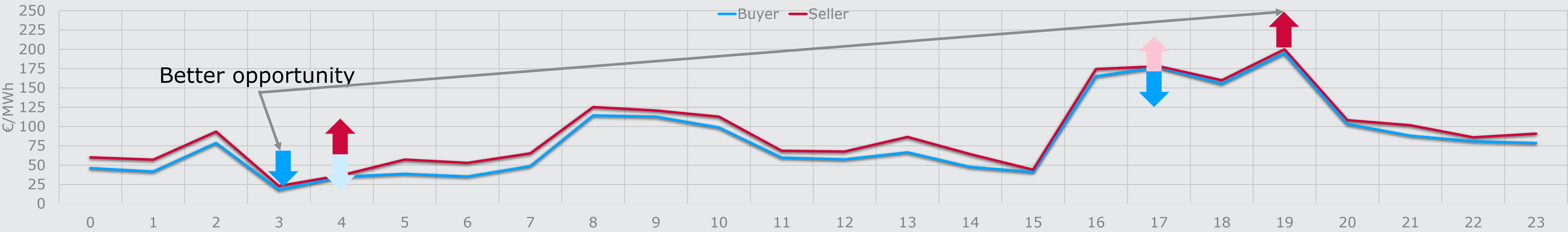


Fluctuations in market prices can unlock new opportunities



Arbitrage Shift

10MW, 10MWh Battery



SoC Plan																							
Buy				4MWh 23€	4MWh 22€												4MWh 178€						
Sell					4MWh 35€												4MWh 177€		4MWh 195€				
Energy Output				-4 MWh	-4 MWh												+4 MWh		+4 MWh				
New SoC Plan																							

Margin
735.49

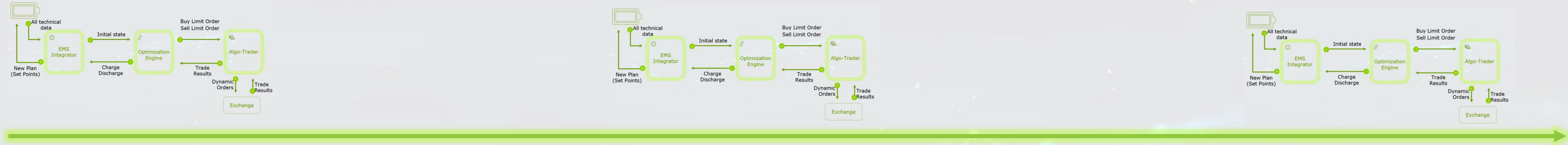
Discharged Energy
4MWh

Margin per unit of Discharged Energy
184€/MWh

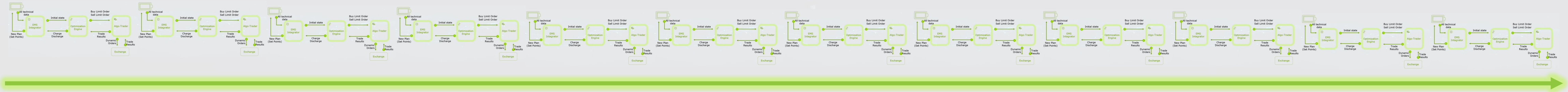
➡ Same discharge, higher margin

The optimization cycle needs to run at regular intervals

However, **longer intervals** may lead to missed opportunities

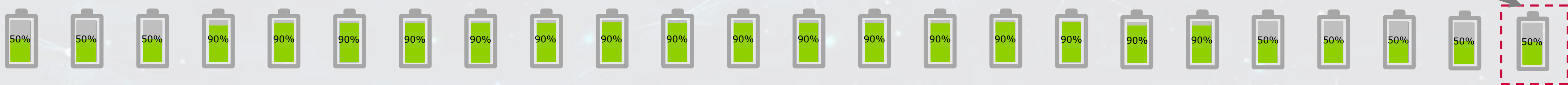


Therefore, **seamless integration** between components is essential for optimal performance.



What's the Value of Energy Left at End of the Horizon?

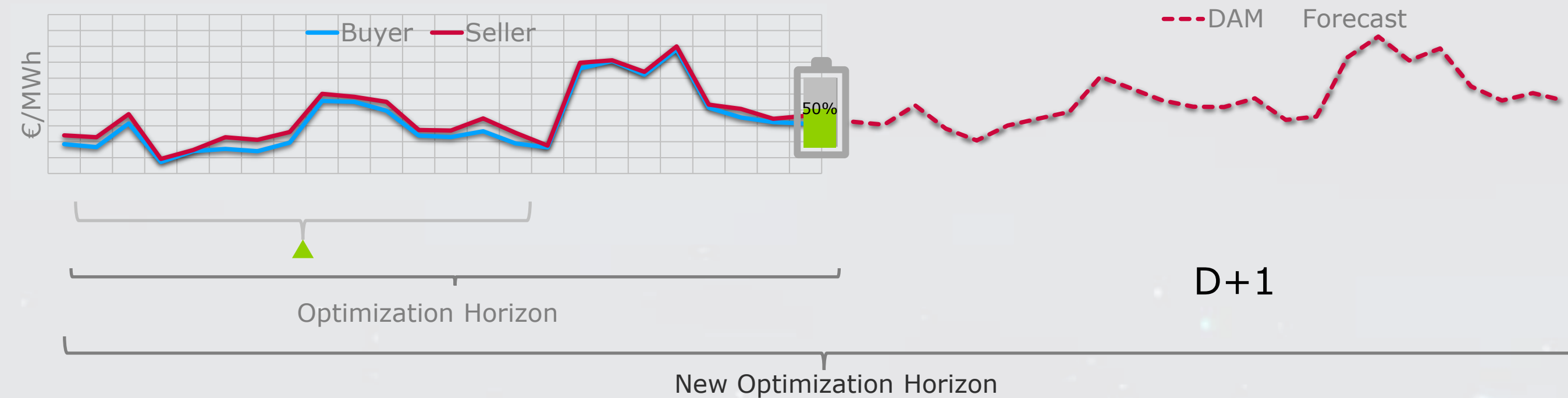
How to decide whether to fully charge, fully discharge, or end at the initial level?



the energy remaining in the battery has a value,
potential for future use

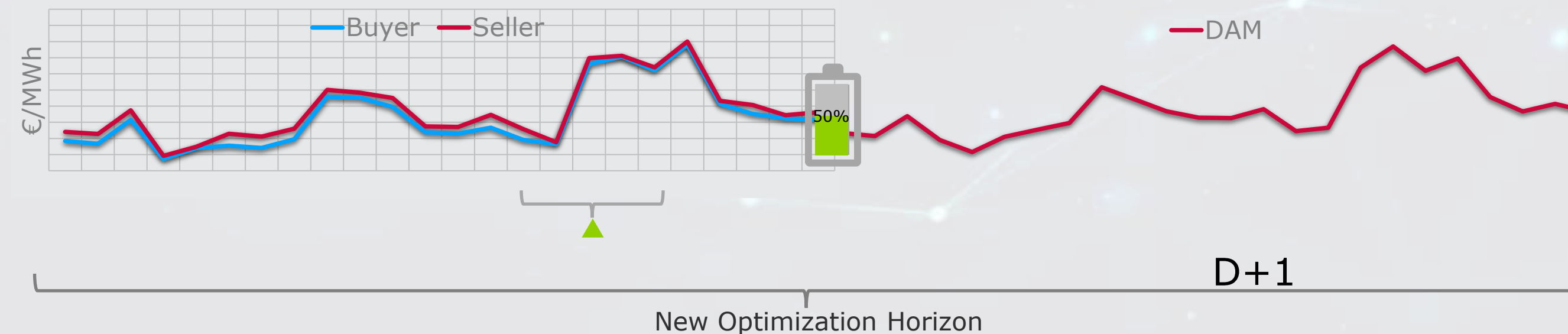
Valuing Remaining Energy: Using a Shadow Run Approach

Phase 1 :DAM and IDM contracts for the next day are not yet available



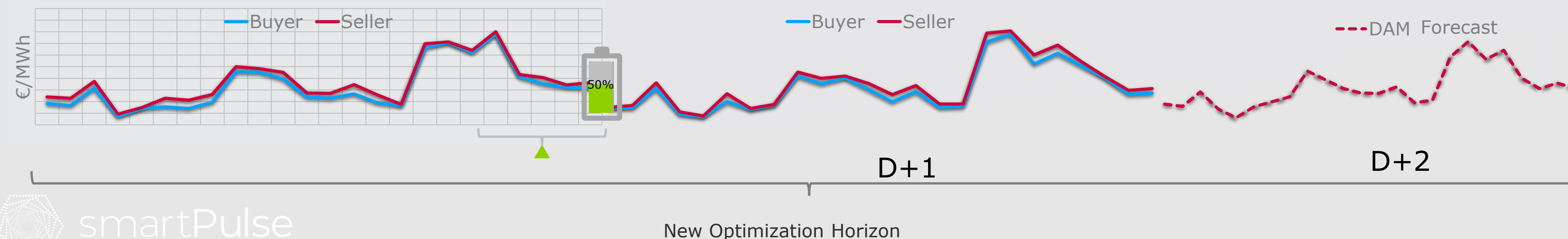
The optimization performs a **shadow run** by considering **future opportunities**.

Phase 2 :DAM Prices available but IDM contracts for the next day are not yet available



Thus, the end-of-day **SoC target** for Day D becomes a decision point within a longer-term optimization model.

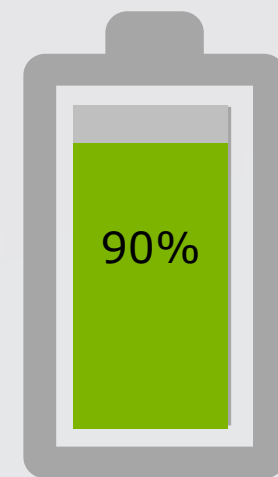
Phase 3 :IDM contracts are available



This serves **as a target** for the actual optimization process.

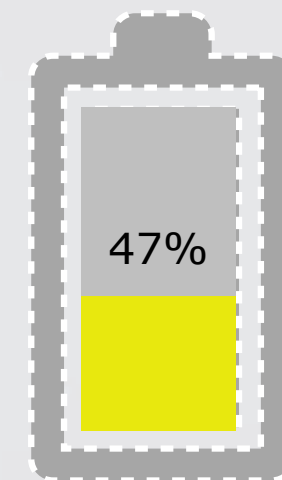
Efficiency Gaps: the Theory and Reality

Inputs



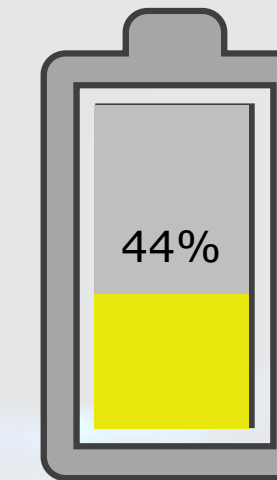
Max : 9MWh
Min : 1MWh
SoC : 9MWh
SoC : 90%
Efficiency : 92%

Optimization Output



Output : 4MWh
Target SoC : $9 - (4 / 0.92) = 4.65\text{MWh}$

Real EMS Data



Output : 4MWh
SoC : 4.45MWh
Actual Efficiency : 88%

Problem:

Difference between theoretical efficiency (92%) and actual efficiency (88%) creates a SoC imbalance for subsequent optimization cycles

Solution:

- Real-time tracking of actual battery efficiency
- Updating optimization models with the realized efficiency values.

What We've Discussed Is Just an Example— Real-World Scenarios Are Far More Complex

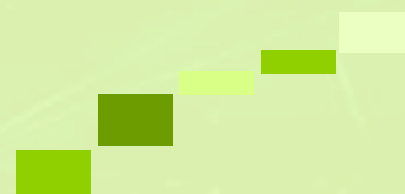
Complex Intraday Products

15-minute, 30-minute, and hourly contracts require cross-product trading to maximize profits.



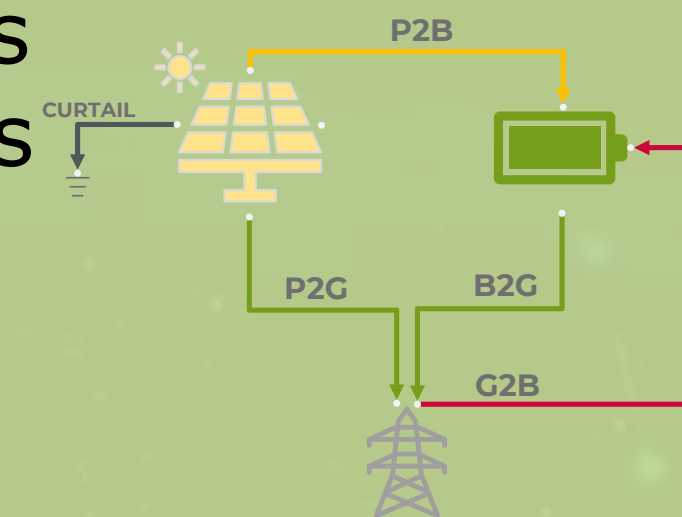
Multimarket Optimization

- DAM,IDA,Ancillary Services and IDC
- Continuously updating bids while **considering opportunity costs**
- Evaluating potential opportunity costs for better decision-making



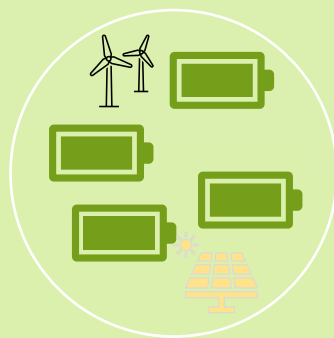
Co-Located Batteries

- Power plant forecasts
- Imbalance risks
- Grid constraints



Portfolio Optimization

Portfolio-Based Optimization for Multiple Assets Under One Trading Unit



Degradation Cost

- Battery lifespan varies with DoD levels
- Cycles are based on DoD levels specific to each market's characteristics
- Cost adjustments in optimization.



Trader Insight

- Traders' insights often surpass AI in specific scenarios
- Allowing traders to input expectations into the optimization model



Risk Appetite-Based Behaviors: An Example of Trader Insight

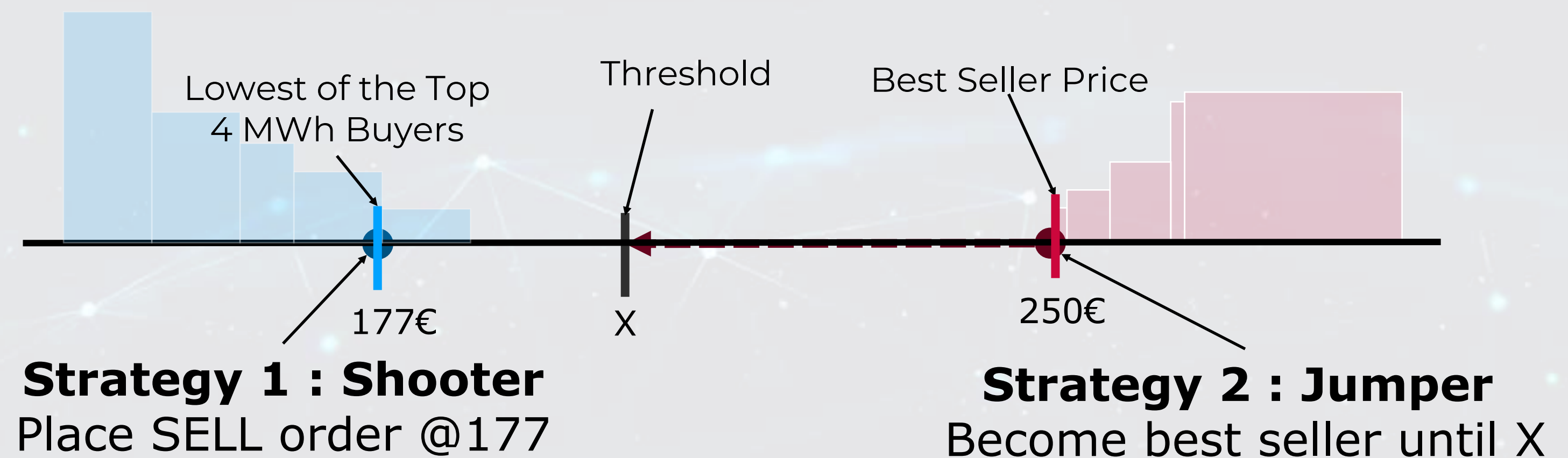
Example : the Optimization Engine **decides to sell at €177**.

How will we submit this offer to the market using an appropriate strategy?

Traders Strategy

*If Seller > X Then
Strategy = Jumper
Else
Strategy = Shooter*

Order Book



Sometimes, better value can be captured **by being the best** seller (or buyer) in the market instead of placing a limit order



on **smartPulse trading platform**, traders can easily formulate this and similar parameters

<> minPriceLimit ⓘ

RTIME < 5 ? BESTBUYP : BESTBUYP + 25

Thank You



-  We **democratize the Optimizer world** by providing an end-to-end platform.
-  Instead of spending time on building software, focus on finance, operations, and trading while we provide the **complete technological infrastructure** for your success

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