



Providing flexibilities with large-scale BESS in industries and datacenters

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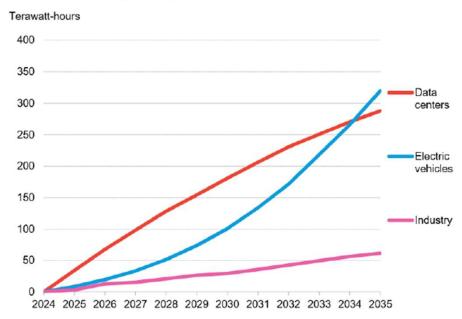
Energy Storage Summit CEE Warsaw, 23 September 2023

We need more...



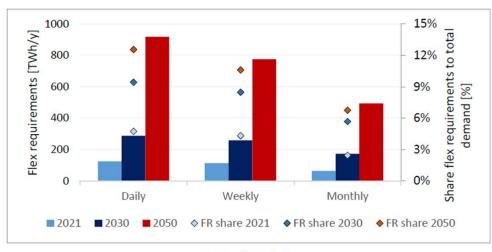
... Power

Figure 1: New electricity demand, Economic Transition Scenario USA



Source: BloombergNEF. Note: Data-center demand refers to total energy demand. BNEF's

... Flexibilities



Source: JRC analysis.

Daily, weekly and monthly flexibility requirements and their share in total demand (FR share) in the EU for 2021, 2030 and 2050



Decarbonized Flexibilities



- PV / Wind shifting
- Arbitrage
- Security of Supply
 - Capacity contracts

- Grid Support
 - Frequency / Inertia Services
 - Congestion / Curtailment avoidance
 - Contingency





























Saft Bordeaux factory

TotalEnergies

3 MW / 9 MWh



The project

 Application Industrial Site, 4 MW power connection

 Business Case **Electricity Bill Reduction**

 Operator TotalEnergies

 Status Operational 2025



Our solution

 Scope of Works **Integrated Solution**

Products

Battery

Conversion

• PMS

• EMS

3 I-Shift

SMA

Powerfactors

bamboo energy



I-Sight connected



Revenue generation: two contracts



Power Supply contract

Capacity market Contract



1- Arbitrage

To play on the spread: Charging the battery when the spot prices are low and discharging it to the factory when it is high



2- aFRR (automatic Frequency **Restoration Reserve)**

To answer RTE's offer to regulate the frequency to 50Hz.



3- ARENH (Accès Régulé à l'Electricité Nucléaire Historique)

Avoid ARENH penalties

4- Demand Reduction

To answer RTE's offer to reduce site consumption





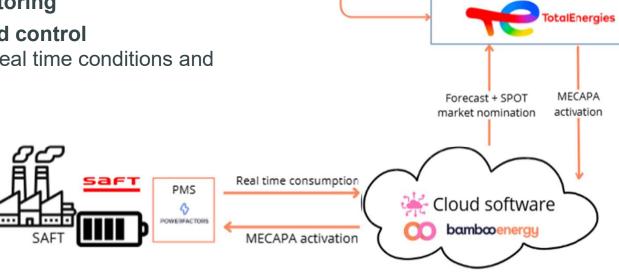
High level use case architecture



> epexspo

bamboenergy

- Day-ahead (DA) optimal BESS operation considering DA prices and MECAPA probability of activation.
- Site consumption daily forecast (9h30am) considering both the forecasted factory consumption and the battery expected operations.
- Real time site consumption monitoring
- Real time battery optimization and control considering DA optimal operation, real time conditions and minimizing nomination deviations
- Process MECAPA activation and BESS real time control to guarantee compliance
- Logging and reporting of client compliance

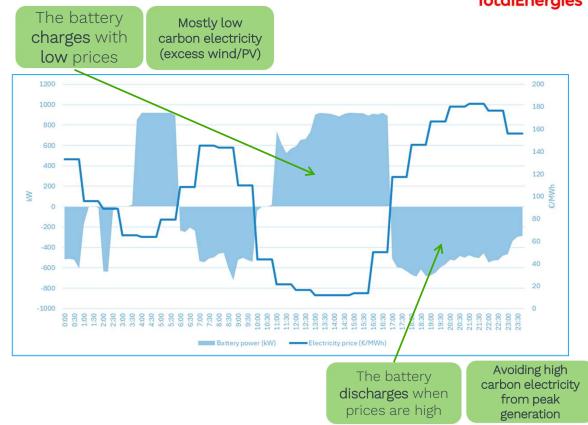


MECAPA activation Rte

Technical and Economic Results



Battery parameters	
Average daily battery cycles	0,7
Average battery SoC	43%
Average charging power	566 kW
Average discharging power	-420 kW
Average charging price	36 €/MWh
Average discharging price	105 €/MWh





11% savings on electricity purchase cost





Takeaways



- Replicable and easy to implement model
- "Grid-Friendly"
- **Economic** and **Environmental** Benefits
- ...which can be further enhanced
 - when providing Ancillary services and/or local flexibilities
 - in case consumption profile shows peaks
 - by integrating on-site renewable generation



Datacenters: Challenges beyond Power





Provide clean electricity to large, power hungry DataCenters

Power generation

- Satisfy increasing energy consumption
- Deliver clean power = non dispatchable renewables

Grid infrastructure

- Provide Grid connections
- Cope with impact a large single power consumer can have on grids
 - Peaks
 - Variable loads
 - Incidents



The role of Battery Energy Storage





SUSTAINABILITY

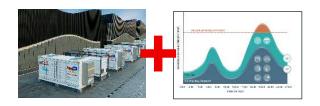
- Maximize contribution of clean electricity PPA's
- Integrate local renewable generation





BACKUP

- Substitute diesel generator backup
- Merge UPS and backup functions into single, permanent microgrid



FLEXIBILITY

- Demand reduction: partial or total reduction of power drain from grid
- Grid services: Frequency, Capacity, ...





X-Elio / Brookfield – Bell Solar



100 MW / 246 MWh



Key Points

- Co-located at X-Elio's 128 MW solar PV plant in Texas
- The BESS enables 24/7 clean energy under a PPA with Google



The project



Our solution

- Application Energy Shifting
- Location Texas, USA
- Status under construction
- Completion 2025

- Scope Integrated solution
- Products
 - Battery 82 I-Shift
 - Conversion Power Electronics
- Technology LFP



Press Release







Microsoft - GVX21

TotalEnergies

15 MW / 23 MWh





- Data center integration: Replacing diesel generators with battery storage in a large Microsoft data center located in Stackbo, demonstrating the feasibility of powering datacenters with BESS
- Paving the way for wider adoption and a more sustainable digital infrastructure
- Fully-tested configuration: FAT at Saft factory Bordeaux prior to deployment, to ensure performance, reliability and resilience of the system



4 systems of each 4.6 MWh/3MW, 15 year lifetime

80min back-up, holistic safety, arctic conditions Forming of 20kV microgrid

Full system factory test, on-site stress testing Training of maintenance team and fire brigade

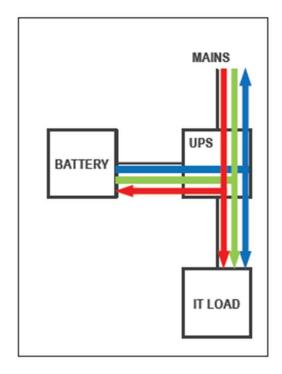


Grid Interactive Datacenter



Implementing Microgrid based on BESS and gridforming PCS enables multiple functions

- Power-Backup
- Optimised use of renewable energy (local or PPA) Elecricity Bill reduction through arbitrage
- Smoothing of load variations
- Ancillary Services
- Demand-response
 - Remunerated flexibility
 - Faster (and less costly) grid connection with flexible power usage contracts



Increase demand (charging) Reduce demand (power sharing) Feed back to grid whilst supporting IT load



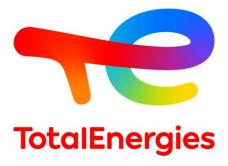
Conclusion



- Large Industries and DataCentres evolve from passive power consumers to interacting system participants
- BESS are technically proven solutions, control systems will evolve as new use cases develop
- Viable economic models exist already today
- BESS are critical to enable growth and sustainable grid integration of future datacenters







Thank you!

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