

01-02 October 2024 Novotel London West, London UK

Partnership Prospectus

### Innovating Charging & Energy Infrastructure To Accelerate The EV Transition

#### **EverythingEV In Numbers:**



**Attendees** 



100+ Speakers



Streams



10 Hours Dedicated to Networking

A Solar Media Event



In Association With

CURRENT ±

# **Early Confirmed Sponsors for 2024**

**Bronze Sponsor** 

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**Partners** 









# Welcome to EverythingEV



### **Our mission**

Our mission is to Inspire, Educate, and Connect: Inspiring the energy and EV markets with case studies from across the globe, Educating delegates with insights from EV leaders with a wealth of experience and Connecting delegates with over 10 hours of dedicated networking, drinks receptions, quizzes, and other on-site events. dedicated networking, drinks receptions, guizzes, and other on-site events.

#### Welcome to EverythingEV 2024!

You will notice first of all that this year the event has been re-branded from the EV World Congress to EverythingEV, now encompassing all facets of the charging and energy infrastructure needed to accelerate EV transition. As always, the event will bring world-leading EV expertise to London to share the latest insights and case studies with our audience of charge point operators, installers, manufacturers, fleet owners, local authorities, utilities, DNOs, PV and energy storage suppliers, and destination charging locations.



The electric vehicle industry has undergone remarkable growth in recent years. Just a decade ago, global electric car sales stood at a modest 130,000 units annually. Today, that figure is eclipsed in a single week. However, as EV sales increase there are two key infrastructure challenges that face that still threaten their adoption:

#### For more information contact:



**George Turner** Senior Conference Producer gturner@solarmedia.co.uk



La'Marisa Barclay Conference Producer barclay@solarmedia.co.uk

Firstly, how do we install the number of chargers needed to support those vehicles? The UK is aiming for 300,000 by 2030. Whether these are public chargers installed by councils for residents, installed by retail and hospitality destinations to support customers, or installed in depots for fleets of cars, vans, buses, or HGVs, more support is needed.

Secondly, how does the grid manage the additional load? EVs are predicted to account for 3.5% of global electricity demand by 2030, with National Grid forecasting that the widespread adoption of EVs could increase the daily demand peak by as much as 30 GW. This surge in demand underscores the pressing need for robust grid management strategies such as smart charging and integrating solar and battery storage into both charging sites and depots. Our brand-new agenda featuring over 100 speakers from leading EV organisations, cities and technology providers will provide insights and solutions spread across three focused streams of content:

- Charging infrastructure: Installation and maintenance of chargers, financing EV charger rollout and providing an optimal charging experience for EV drivers
- Managing Grid Demands: Reducing the grid impact of EVs with load management, smart charging, V2G, and integrating solar and storage
- Supporting Electric Fleets: Installing and maintaining energy and charging infrastructure to support an electric fleet of light or heavy vehicles either in-depot or en route.



### Agenda at a Glance

### **Keynotes**

# Policy & Regulatory Updates:

The latest policy and legislation impacting charger rollout, and government subsidies to finance installation



# Charging Infrastructure Rollout:

Installing, maintaining, and financing EV charger rollout, and providing an optimal charging experience for EV drivers

# Managing Grid Demands:

Reducing the grid impact of EVs with load management, smart charging, V2G, and integrating solar and storage

# **Supporting Electric Fleets:**

Installing and maintaining infrastructure to support an electric fleet of light or heavy vehicles either in-depot or enroute

### **Stream1: Charging Infrastructure Rollout**

Off-Street Charging Solutions: Expanding EV access and convenience for those without a driveway, and unlocking new potential for urban mobility

New for 2024 Exploring Plug & Charge and Other Payment Technologies: Enhancing EV charging experience, making it seamless and convenient for users to drive widespread adoption

New for 2024 Roaming EV Charging for Seamless User Experience:
Enhancing EV usability, allowing drivers to charge effortlessly across diverse networks, and even across country borders

Achieving Accessibility and Equity at EV Charging Sites: Ensuring EV infrastructure benefits all communities, advancing sustainable transportation and social equity goals

**Investing in EV Chargers:** Seizing the opportunity to be at the forefront of the EV revolution, driving innovation and making consistent returns

**Destination Charging:** Transforming retail and hospitality sectors, attracting eco-conscious consumers and enhancing customer experience

New for 2024 Costs and Grants for Businesses Installing Workplace Charging: Empowering businesses to embrace sustainability, fostering employee satisfaction and attracting top talent

Addressing the Skills Gap in EV Charging Installation: Building a skilled workforce for the green economy, creating jobs and driving economic growth

### **Stream 2: Managing Grid Demands**

Smart Charging Software for Grid Load Management: Optimising energy usage, enabling efficient charging, and supporting grid stability through intelligent technology solutions

**Grid Constraints and Connecting Chargers to the Grid:** Overcoming infrastructure challenges to reduce timelines, and accelerate grid integration

Consumer Pricing and Tariffs for EV Charging: Facilitating cost-effective charging options, empowering consumers, and incentivising EV adoption through transparent pricing models

The Future Applications of Bidirectional V2G Charging: Unlocking the potential for EVs to become grid assets, supporting renewable energy integration and grid stability

#### **Stream 2: Integrating PV and Storage**

**New for 2024** The Potential of Solar Canopies at Charging Sites: Leveraging solar power to offset energy consumption, reducing costs and enhancing sustainability

**New for 2024 Lower Costs and Load Management With Battery Storage:**Driving down operational expenses, improving grid stability, and enhancing energy resilience through innovative storage solutions

How Microgrids Are Transforming EV Charging Infrastructure: Revolutionising energy distribution, enabling localised power generation, and fostering energy independence at charging stations

### **Stream 3: Supporting Electric Fleets**

**Designing a Fleet Decarbonisation Strategy:** A 101 on transitioning fleets, balancing emissions and operational costs effectively

The Infrastructure Required To Electrify a Depot for EVs: Identifying which infrastructure upgrades are necessary, targeting seamless integration of EVs into depot operations

New for 2024 Specialist Charging at Depots for Heavy Electric Vehicles & Buses: Assessing specialist charging options to ensure efficient fleet operations and sustainable transportation routes

Last Mile Solutions: When are EVs the best solution, and what alternatives are available?

**New for 2024 Leasing, Finance & Salary Sacrifice Options:** Providing flexible financial solutions, enabling easier adoption of EV fleets and bringing employees on board

Wireless Charging Technologies for Enroute Fleet Charging: Enhancing fleet efficiency and reducing downtime with innovative wireless charging solutions

**EV Take Home Vehicles and Charging:** Supporting employee adoption of EVs, the most effecting reimbursement schemes, and facilitating convenient charging

Future Vehicle Supply: Manufacture updates on upcoming models, ensuring fleets remain informed on the latest sustainable transportation options





# **Delegate Profile**

Very good and worth visiting ""

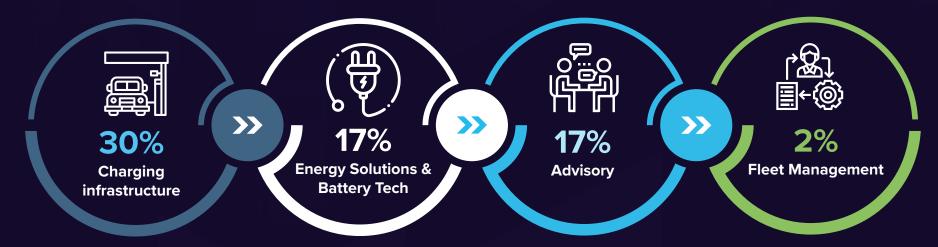
Swedish Transport Authority



### **End User Categories**



### **Solution Provider Categories**





### Connect With The Market





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Enterprise viewpoint

amev





**M** ScottishPower

Power Networks





TRAFIKVERKET

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### Enquire to speak at EverythingEV 2024 (

### **View All Previous Speakers \rightarrow**

### A Snapshot of Our Speakers in 2023





Julia Pallé Sustainability Director Formula E



**Abdul Chowdhury** Head of Vehicle Policy **OZEV** 



Joanna White **Roads Development** Director **National Highways** 



**Jack Cousens** Head of Roads Policy The AA



**Jakob Bertilsson Country Customer** Fulfilment Manager Ikea



**Tim Nicklin** Manager, BlueOval™ Charge Network **Ford Motor Company** 



**Matthew Dale** Transport Lead Consultant Mitie



Vic Macias **Head of Fleet London Fire Brigade** 



**Florian Glattes** Vice President of **E-Mobility Solutions Shell Recharge** 



**Baerte De Brey** Chief International Officer Stedin



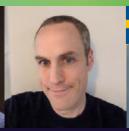
**Amy Stokes** Head of E-mobility **Volvo Trucks** 



Roger Ullström Senior Advisor **Swedish Transport Authority** 



Joe Matta **Energy Services** product manager at Mobilize **Renault Group** 



**Alex Howard** Head of Flexibility **UK Power Networks** 



Julia Sandén **Group PM Cluster** Charging **Volvo Cars** 



**Paul Chandler** Deputy Director, Net Zero Travel & Transport **NHS England** 



Jennifer Figueiredo **EV Charging Project** Manager **Oxfordshire County** Council



**Catherine Marris Head of Innovation** Motability



**Martin Rohmheld Executive Board** Member Charin



**Monica Guise Director of Facility** Services University of Birmingham



**Sukky Choongh Environmental Manager** - Air Quality and Ultra **Low Emission Vehicles SMMT** 



Shamala Evans-Gadgil Senior Programme/ **Project Manager Coventry City Council** 



Jude Hayton **Principal City Planner** Transport for London



**Chris Demetriou** Head of Corporate Fleet, Transport & Accessible **Community Transport London Borough** of Islington



### **Organisations That Attended our 2023 Event**

Interesting, some really useful information, great attendees and an opportunity to consider key issues in the industry

Wigan Council



### **Which Job Titles Attended?**

Interesting discussions on the state of the EV transition and the charging market both in the UK and Europe "

Gravis Capital Management

Job Title Snapshot

C-Level President/ Founder/Board

12%

Director/Senior/ Head of

34%

Business Development/ Sales/Marketing

30%

Specific to Transport/ EV/Fleets/eMobility

24%

Associate Director Associate Director Sales and Design **Board Advisor Business Development Business Development & Strategy Business Development Director** Business Development Director-**EMEA Business Development Engineer Business Development Executive** Business Development Manager Business Manager Business Manager - Traded Services Cabinet Member for Environment and Transport Cabinet Member for Highways, Transport, Street Scene and Floodina Chief Executive Officer and Cofounder Chairman Change Lead Chief Catalyst for Global Brands Chief Commercial Officer Chief Executive Officer Chief International Officer

Chief Marketing Officer

Chief Strategy Officer

Co-Founder

Chief Technology Officer

Account Executive

Associate

Asset Risk Capital Analyst

Assistant Programme Manager

Co-Head of Communications and Director, New Business Brand Director, UK & Ireland Commercial Analyst Economic Adviser Commercial Director **Economic Capital & Projects** Commercial Support Manager Manager Construction Support Officer (CSO) Economic Growth and Infrastructure Editorial Director Consultant Electric Vehicle Project Manager Contracts Manager Corporate Relations Adviser Electronics educator Country Customer Fulfilment E-Mobility Global Sales Manager Manager Energy Team Leader - Safety, Country Manager for UK & Ireland Engineering & Standards CPO Manager **Enforcement Manager** Customer Solutions **Engineering Application Manager** Environmental Manager - Air Quality Decarbonisation Manager and Ultra Low Emission Vehicles Decarbonisation Project Manager EV & Storage Manager Deputy Director, Net Zero Travel & EV Charging Project Manager Deputy Leader and Portfolio Holder EV Infrastructure Manager for Climate Change, Environment EV Project Manager and Transport **EVCI Contracts & Commissioning** Director **Director Commercials Executive Board Member** Director Marketing & Sales (interim) Executive Director of Products and Director of EV and Energy Services Infrastructure Executive Engineer Director of EV Implementation Finance Director Director of EV Partnerships & Energy Fleet & Workplace Charge Point Infrastructure Fleet Director Director of Facility Services Fleet Manager Director of Technology Development Founder Founder & Director **Director Operations** Global Director Energy & Facilities Director, Head of Green Mobility Practice Global PR Manger

### Which Job Titles Attended (continued)?

# Good coverage of the industry with new perspectives 33

**Scottish Futures Trust** 

Group Manager Transport Strategy
Group PM Cluster Charging
Head of APMD
Head of Business Development – Distribution
Head of Business Partnerships
Head of Climate and Sustainability
Head of Commercial Finance
Head of Contracts, Procurement, Commercial And Road Fleet - Southern Region Routes
Head of Corporate Fleet, Transport & Accessible Community Transport
Head of Decarbonisation
Head of Decarbonisation/Innovation
Head of Destination EV Europe
Head of Electric and Autonomous Vehicles
Head of Electric Developments UK
Head of Electric Vehicles and Automotive Partner
Head of E-mobility
Head of Energy & Electrification; Commercial Development
Head of EV Charging Solutions
Head of EV Solutions
Head of EV Strategy and Consumers Policy
Policy
Policy Head of Flexibility

Head of Marketing Western Europe & Africa
Head of Network and Infrastructure
Head of Project Funding & Delivery
Head of Property
Head of Roads Policy
Head of Strategy & Insight
Head of Sustainability
Head of Sustainable Energy and Green Infrastructure
Head of the Department of International Mobility Projects
Head of Vehicle Policy
Head of Venture Capital
Innovation & Change Manager
Innovation Manager
Innovation Team
Investment Director
Investment Manager
Joint CEO
Key Account Manager EV-Charging
Lead Solutions Engineer
Manager, BlueOval™ Charge Network
Managing Director
Marketing and Communications Manager
Marketing Manager
Marketing Manager - Europe
Motoring Journalist
National Sales Manager
Operations Director
Operations Manager

Partner
Partnerships Manager
Policy Advisor
Policy Manager, EV 100
President
Principal Air Quality Project Officer
Principal City Planner
Principal Consultant - Energy Cybersecurity
Principal Transport Planner
Principle Policy and Projects Officer
Product Manager EV Charging & DSO
Programme Manager
Project & Maintenance Surveyor
Project Coordinator
Project Development Manager - Major Projects
Project Development Officer
Project Manager
Project Manager EV systems
Project Officer
Projects Team Manager
Projects Team Manager Economic Growth and Infrastructure
Rapid Charging Fund Programme Manager
Reader
Regional Business Development Manager EV Charging
Regional Sales Manager
Regulation & Stakeholder Manager
Reporter

Research Analyst
Research Engineer
Roads Development Director
Sales Director
Sales Manager
Senior Advisor
Senior Associate Director
Senior Brand & Communications Manager
Senior Business Development Manager
Senior Business Development Manager - Bus Operations
Senior Business Manager
Senior Commercial Analyst
Senior Consultant
Senior Enforcement Officer
Senior Engineer
Senior Executive Engineer
Senior Field Marketing Manager
Senior Policy & Strategy Consultant
Senior Policy Advisor
Senior Product Manager
Senior Programme/Project Manager
Senior Public Sector Partnership Manager
Senior Solution Manager EV Charging Europe
Senior Strategic Manager
Senior Technical Co-ordinator
Senior Technology and Innovation Manager
Service Operations Manager
Smart Solutions Director

Strat	egic Marketing Director
Strat	egic Transport Officer
Strat	egy & Programme Manager
Strat	egy Director
Supp	olier Country Manager
Sust	ainability Director
Tech	nical Director
Tech	nical Sales Manager
Tech	nical Services Project Manager
Tech	nical Support Officer
Tran	sactions Associate Director
Tran	sport Planner
Tran	sport Policy Manager
Tran	sport Project Director
Tran:	sport Project Officer
Trans	sport Strategy Team Leader
Tran:	sport Policy Manager
UK E	Director
UK E	Director, Transport and Environment
UK E	Electric Vehicles & Fleets Officer
Vice	General Manager
Vice	President Marketing
Vice	President of E-Mobility Solutions
Vice	Principle
VP S	trategy and Product TaaS

# Watch EverythingEV in Motion

Vibrant and full of a range of information on EV and chargepoints ""

Birketts LLP

The best way to find out what the event is really like is to watch our two minute wrap up video posted on our website.



A great place for local authorities to meet with other local authorities. There were also a lot of genuinely interested stakeholders from EV industry and related sectors. Really great facilities, location, catering and tech that worked perfectly

Oxfordshire County Council





# Why Sponsor?

Insightful, useful information around the future of EVs

Tesco

Ever wish you could understand your customer's value proposition more? We are committed to delivering ROI and optimising your time and budget; whether you want to fuel a sales team with new leads, heighten your brand or launch new services, no one is better placed to help than our team.

Lead Generation

Develop new business opportunities with key stakeholders across the EV ecosystem Accelerate and shorten sales cycles by accessing senior decision makers and stakeholders from across the EV ecosystem

Shorten
Sales Cycles

Thought Leadership

Ensure the market is fully cognisant of the unique benefits of your solutions and the advantages of partnering and investing with you

Demonstrate and amplify your commitment to driving forward the EV agenda and position yourself as a key enabler and partner of choice in making these aspirations a reality

Innovation & Leadership

Relationship Building

Further ring fence existing prospects and clients and cement your position as a leading partner in the EV space To enhance your brand positioning within the EV space and ensure you're front of mind with decision makers and key industry stakeholders, as the electric vehicle sector moves into a period of accelerated growth and innovation

Brand Recognition

# **Sponsorship Options**

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	<b>Jost</b> 275,000	<b>3</b> ,00	<b>tin</b> (5,00	ر 00,	<b>/er</b> ),00	<b>Bronze</b> £15,000	<b>5</b> 00,7	<b>idi</b> 000
	<b>Ho</b> 3	<b>Diamond</b> £45,000	<b>Pla</b> £35	<b>Go</b>	<b>Silver</b> £20,000	<b>Bro</b> £15	<b>Sup</b> £12	Exhibitor £8,000
Conference Influence								$\overline{}$
Opportunity to chair the event	•							
Keynote solo presentation	•	•						
Keynote panel position	•	•						
Solo presentation			• Day 1	• Day 1	Day 2			
Panel position			•	Or •	Or •	•	•	
Private roundtable / workshop	•	•	•					
Sponsored Content - 1 piece supplied by client and distributed at event by SM team	•	•	•	•				
Pre or post-event webinar	•	•						
Event Branding								
Exhibition stand with backdrop and basic furniture (*upgraded furniture package)	•*	•*	•*	•*	•	•		•
Enhanced branding - Tier 1	•	•	•	•				
Enhanced branding - Tier 2					•	•		
Logo to appear on all event signage	•	•	•	•	•	•	•	•
Advertisement in event app	•	•	•	•				
Profile and logo in event app	•	•	•	•	•	•	•	•
Meeting & Networking Service								
Delegate passes	10	10	6	5	3	3	2	2
Customer VIP tickets	10	10	5	3	2			
Access to the event networking tool allowing you to set up meetings and capture leads (1 week before - 4 weeks afterwards)	•	•	•	•	•	•	•	•
Target account list invite with 50% off promotional ticket code	30	30	20	20	10	5		
Guaranteed introductions	5	4	3					
Post Show								
<b>Full event</b> delegate list to be shared including: Full name, Company name, job title and email address.	•	•	•	•				
Pre-Event								
Company logo and profile to feature on our website	•	•	•	•	•	•	•	•
Reciprocal Website link to your home page from event website	•	•	•	•	•	•	•	•
Company logo and link to be included in HTML email campaigns	•	•	•	•	•	•	•	•
Promotion on relevant social media channels	•	•	•	•	•	•	•	•



**IKEA** 

### **Additional Branding**

#### TIER 1:

g

#### Gold level and above

- VIP dinner
- Lanyards & registration
- Networking drinks reception
- Lunch sponsor
- Event app
- Wi-Fi
- Notepad & pens

#### **TIER 2:**

#### Silver level and below

- Coffee break
- Seat drop
- Delegate bags
- Sponsored gift
- Round table host

#### Also available but subject to price

- Webinars
- Private meeting rooms
- Personalized functions
- 45 minute workshop
- Breakfast briefing
- Delegate bags
- Sponsored gift
- Round table host



# The EVIEs Returning For Yet Another Sell-Out Year!

### Electric Vehicle Innovation & Excellence Awards 2024

14 November 2024 Intercontinental London the O2, an IHG Hotel

The EVIE's are designed to shine a light on innovation and excellence in the emerging EV sector. In one of the world's most hotly anticipated changes to the way we live, work and travel, innovation and collaboration will be essential to make our roads smarter and safer, and our air cleaner.

### **Sponsorship Opportunities**

#### **SPONSOR**

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**Pre-Event Drinks Reception Sponsor** 

After Party Sponsor

Category Sponsor

Platinum Table

**VIP Table** 

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## Registration

Solution Provider Ticket						
Super Early Bird Ends 14 June 2024	<b>Early Bird</b> Ends 2 August 2024	Advanced Tickets Ends 13 September 2024	Full Price			
£899	£1099	£1399	£1799			

Electric Vehicle Innovation and Excellence Awards single tickets and tables are only available for those who are attending EverythingEV.

You can purchase your tickets here: 🔊



Our Ticket Categories are determined by Company Activity.

End Users are categorised as: Includes: Fleet owners, real estate funds and developers, car park owners, retailers, hospitality, government & local authorities, public transport authorities, property developers and OEMs

Solution Providers are categorised as any company selling a service or product to Includes: Fleet owners, car park owners, retailers, hospitality, government & local authorities, public transport authorities and property developers.

We have a limited number of FREE guest tickets available for our VIP guests including government/local authorities, public and private fleet owners and destination charging (hotels, supermarkets, restaurants etc.)

To see if you are eligible for a free ticket click here



#### **Delegate Ticket Protection**

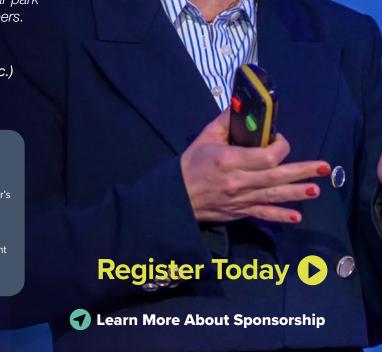
Solar Media will refund the cost of the ticket in full should the named ticket holder ('Holder') be unable to attend due to:

- · Sickness, accident or injury of the Holder
- Death of Holder, or death of Holder's immediate family within 30 days
- Preventative travel delays outside of Holder's control
- · Unavoidable Jury Service

- Extreme or adverse weather (snow, fog, storm) that prevents Holder's attendance to event venue
- Strikes, riots, terrorism or other extraordinary national/international
- · Changes of the date, location or main thematic qualities of the event

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### **Meet the Team and Get Involved**

Production



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Solar Media Website

### **Future Events**

5th Edition

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17-18 April 2024 | Lisbon, Portugal



19 November 2024 | London, UK



February 2025 | USA

10th Edition



18- 19 February 2025 | London, UK

