

Power Procurement Imperative: Act Now or Pay Later?



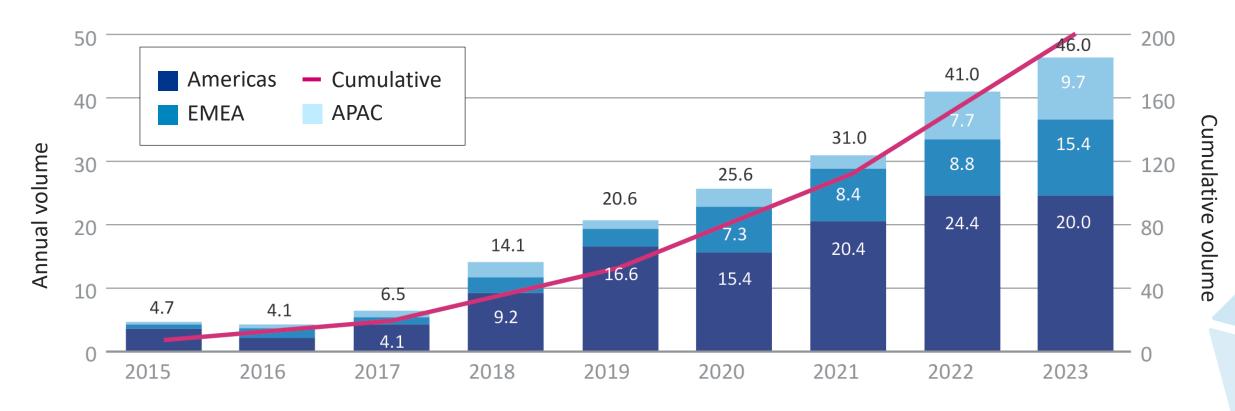
Reyhaneh Aboutalebi Energy Portfolio and Risk Expert

Baringa



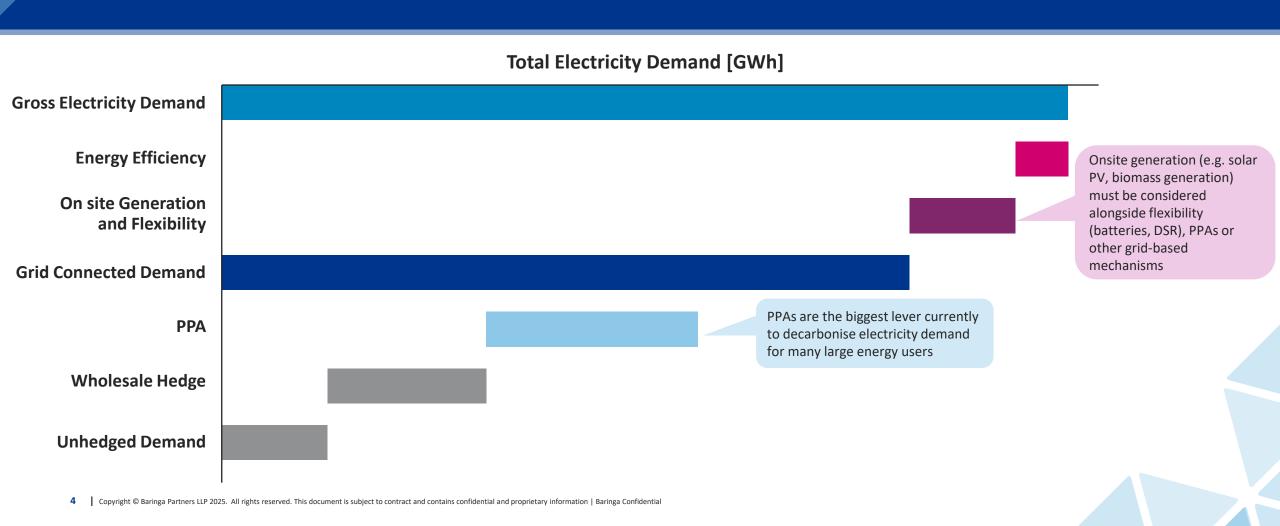
The corporate PPA market is over ten times larger than 10 years ago, contributing to renewables deployment around the world

Corporate power purchase agreement volumes, by region



Source: BloombergNEF Note: Chart is for offsite, publicly disclosed deals only and may be subject to change as more information is made publicly available. Capacity is in GW DC.

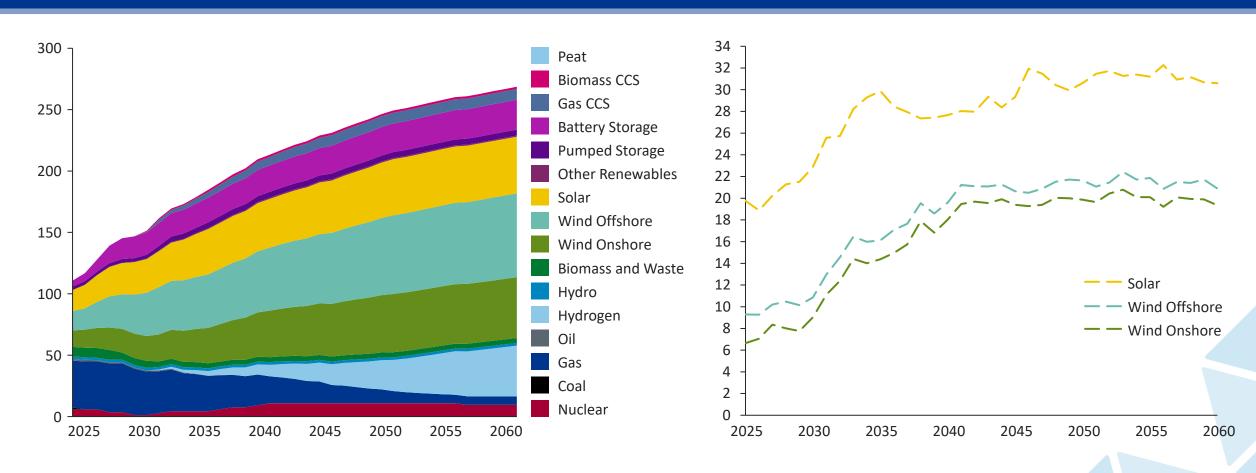
PPAs are only one part of the bigger power procurement strategy



Baringa projects the share of solar and wind capacity to increase 2030, with shaping costs increasing further

Capacity (GW)

Capture price discounts for renewables in the Reference Case (%)



Hidden costs and unanticipated risks: practical lessons from navigating the evolving procurement landscape

High shaping costs in summer with solar PPAs



Accounting treatment for over-generation

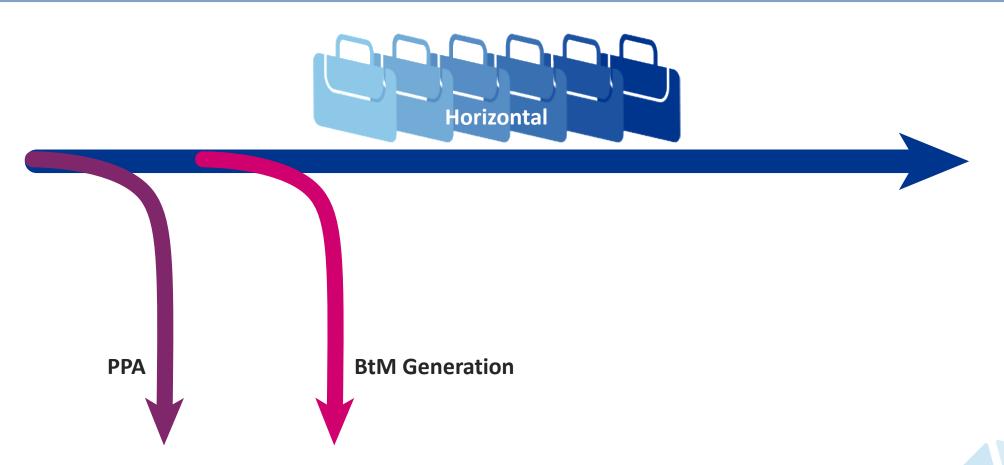
Accounting complexities with financial PPAs



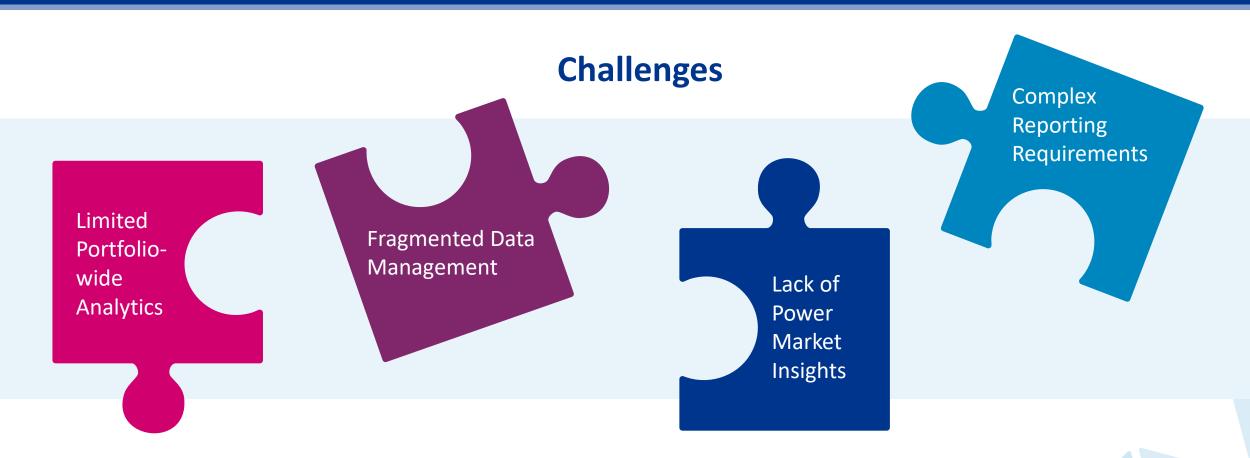


Seasonal mismatches with BtM and PPAs

Modern procurement demands both vertical depth in contract analysis and horizontal integration across portfolios



Businesses are moving beyond static spreadsheets, adopting integrated solutions that provide a clearer view of demand, PPAs, and risk exposure

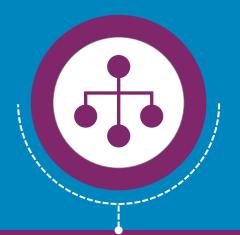


Transitioning from scattered data to unified insights empowers strategic alignment and stronger market positioning

Way forward



Determine targets and risk tolerance



Structure an optimised portfolio



Implement platform to manage strategy

Q&A





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