



SOLAR & STORAGE FINANCE USA

DAY ONE – 29 OCTOBER 2018

08:30 Registration & Coffee

09:00 Opening remarks from the Chair
Dana Allen Sands, Partner, **Energy & Infrastructure Partners**

UPDATE FROM NYSERDA

09:10 **WELCOME ADDRESS FROM NYSERDA– DOING SOLAR & STORAGE BUSINESS IN NEW YORK**

Alicia Barton, President & CEO, **NYSERDA**

UPDATE FROM NYC

09:30 **NEW YORK CITY: MEETING OUR TARGETS FOR SOLAR AND STORAGE**

Susanne DesRoches, Deputy Director, Infrastructure + Energy, **NYC Mayor's Office of Recovery & Resiliency and Office of Sustainability**

LARGE ENERGY BUYERS

09:50 **WHAT PART WILL DISTRIBUTED ENERGY PLAY IN YOUR PORTFOLIO IN THE FUTURE?**

Moderator: **Dana Allen Sands**, Partner, **Energy & Infrastructure Partners**
Stephen Wemple, General Manager, Utility of the Future, **Con Edison**
Genevieve Fabela, Treasurer, **New York Power Authority**
Miriam Makhyoun, Power Supply Contracts Manager, **MCE Clean Energy**

10:30 Networking refreshment break

11:00 **LARGE ENERGY USERS**

Moderator: **Marlene Motyka**, US and Global Renewable Energy Leader, Principal, **Deloitte Transactions and Business Analytics**
Stacey Hughes, Chief Financial Officer, **Sunlight General Capital**

11:40 **2018: THE YEAR SOLAR & STORAGE CAME OF AGE?**

Moderator: **Peter C Marshall**, Partner, **Vinson & Elkins LLP**

David K. Vickerman, Vice Chairman & Chief Corporate Development Officer, **Silicon Ranch**
Lon Huber, Director, Energy, **Navigant**

12:20 **FACILITATE FUNDING OF SOLAR PROJECTS BY OFFERING SURETY BOND PERFORMANCE GUARANTEES**

Bob Goldstein, Chairman and CEO, **Unique Surety**

12:40 Networking lunch break

INVESTORS

1:50 **INVESTORS – HOW IS INVESTMENT APPETITE FOR PV AND STORAGE EVOLVING?**

Moderator: **Reid Capalino**, Principal, **Aligned Intermediary**
John Ames, Director, **Wafra Alternative Investments**
Thomas Byrne, Chief Executive Officer, **Clean Capital**
Richard Dove, Managing Member, **C2 Energy Capital**
Kaam N. Sahely, Partner, **Vinson & Elkins LLP**

2:50 **HOW COULD AN INTERNATIONALLY RECOGNISED RATING SYSTEM BECOME A DRIVING FORCE FOR THE ENERGY TRANSITION?**

Thomas C. Sauer, President & CEO, **EXXERGY**

3:10 Networking refreshment break

SECONDARY MARKETS

3:50 **SECONDARY MARKET UPDATES**

Moderator: **Karen Wong**, Partner, Global Project, Energy and Infrastructure Finance Group, **Milbank**
Michael Ferguson, Director - NA Energy Infrastructure and Sustainable Finance, **Standard & Poor's**
Jerry Polacek, Managing Director and Group Lead – Clean Energy and Infrastructure, **Tortoise**
Matthew Chou, Senior Director, Business Development, **kWh Analytics**
Laura E. Stern, President, **Nautilus Solar Energy, LLC**

MAKING MONEY OUT OF STORAGE

4:50 **REVENUE STREAMS FROM STORAGE**

Moderator: **Bill Acker**, President, **NY-BEST**
Keith Day, Director of Energy Storage, **E.On**
James M. Bell Jr., CEO, **Viking Cold Solutions**
Jeff Bishop, CEO, **Key Capture Energy**

6:00 Networking drinks reception



DAY TWO – 30 OCTOBER 2018

08:00 Registration and coffee

08:30 SECURITIZATION

Moderator: **Mike Mendelsohn**, Executive Director, **Solar Finance Council**
Thomas Plagemann, Chief Commercial Officer, EVP & Head of Capital Markets, **Vivint Solar**
Ronald Borod, Principal and Founder, **Ram Island Strategies LLC**
John Siris, Managing Director, **Guggenheim Securities LLC**

MARKET UPDATES

09:10 POLICY AND REGULATORY UPDATE

Daniel A. Spitzer, Partner, **Hodgson Russ LLP**

09:30 SOLAR & STORAGE BULLETIN

Cormac Gilligan, Solar and Energy Storage - Research Manager | Technology, Media & Telecom, **IHS Markit**

09:50 TAX EQUITY IN 2019

Moderator: **Gregory Jenner**, Partner, **Stoel Rives**
Gary Blitz, Senior Managing Director/Co-Practice Leader, **Aon Financial Solutions Group**
Jonathan Silver, Managing Director, **Tax Equity Advisors, LLC**
Joel Cohn, Partner, **CohnReznick**
Julian Torres, Director, Direct Tax Equity Investments, **RBC Capital Markets**

10:30 Networking refreshment break

DEBT

11:00 PANEL DISCUSSION - HOW IS FINANCE EVOLVING TO MEET DEMAND?

Moderator: **Gregory Wetstone**, President and Chief Executive Officer, **ACORE**
Eric J. Heintz, Director of Energy Finance, **M&T Bank**
Michael Panteloganis, Co-Head of Power, North America, **Investec Holdings**

Christopher R. LeWand, Senior Managing Director and Global Clean Energy Practice Co-Leader, **FTI Consulting**

Bob Goldstein, Chairman and CEO, **Unique Surety**

REAL ESTATE INVESTORS

11:45 RADIANTREIT – THE FIRST TRUE RENEWABLE MORTGAGE REIT IN THE MARKET

Jim Spano, Co-founder/Originations, **RadiantREIT**

Jeff Just, Co-founder/CEO, **RadiantREIT**

Peter Rosenthal, Head of Fixed Income Prime Brokerage, **Cantor Fitzgerald**

12:10 INVESTING IN STORAGE AND SOLAR PV - WHAT THE CUSTOMER WANTS

Moderator: **Billy Grayson**, Executive Director, **ULI Center for Sustainability and Economic Performance**

Joshua Weisstuch, Assistant Project Manager, **L&M Development Partners**

Jessica Elengical, Head of ESG Strategy, Alternatives, **DWS Group**

Daniel Egan, Vice President, Head of Sustainability and Utilities, **Vornado Realty Trust**

1:00 Networking lunch break

COMMUNITY SOLAR

2:00 COMMUNITY PROJECTS

Moderator: **Peter Coleman**, SVP – Structured Finance, **CleanChoice Energy**

Joe Ritter, Senior Vice President, Business Development, **Seminole Financial Services**

Eric Graber-Lopez, President, **BlueWave Solar**

Laura E. Stern, President, **Nautilus Solar Energy, LLC**

Peter Tawczynski, Chief Financial Officer, **Nexamp**

INNOVATION SHOWCASE

3:00 STORAGE INNOVATION SHOWCASE

James M. Bell Jr., CEO, **Viking Cold Solutions**

John Bellacicco, Director, Northeast Operations, **Stem**

William D. Lese, Managing Partner, **Braemar Energy Ventures**

Michael Lumbley, Development Director, **Alternative Resource Group**

4:30 Networking and close of conference